

TASMANIAN TOURISM SNAPSHOT

YEAR ENDING MARCH 2024



Lake Oberon, Western Arthur Range
Southwest National Park
©Mark Reid

TASMANIA

COME DOWN FOR AIR



Tourism
Tasmania

TASMANIAN TOURISM SNAPSHOT

OVERVIEW AT YE MARCH 2024

Post-pandemic recovery peaked a year ago (year ending March 2023) when significant pent-up demand for travel among Australians saw Tasmania experience record spend and a near full recovery of visitation, despite very low levels of international travel at that time.

As international borders opened and overseas outbound travel increased, the latter half of calendar year 2023 saw a softening in interstate travel by Australians into Tasmania. In year ending March 2024, however, a strong rebound in visitation through summer 2023-24, coupled with increasing rates of return from key international markets, drove a reversal of that trend, leading to elevated spend and nights (up 40% and 24%, respectively) and almost full recovery (down 5%) of visitation compared to the same period in 2019.

Meanwhile, the share of domestic versus international visitors to the state has settled to pre-COVID levels, with the market share for international visitation in the year ending March 2024 at 16.5% (up 0.9 ppts compared to 2019).

The data presented in this report, as well as visitor behaviours and demographics, can be explored in greater detail using the free, online interactive TVS Analyser dashboard www.tvsanalyser.com.au

KEY INSIGHTS

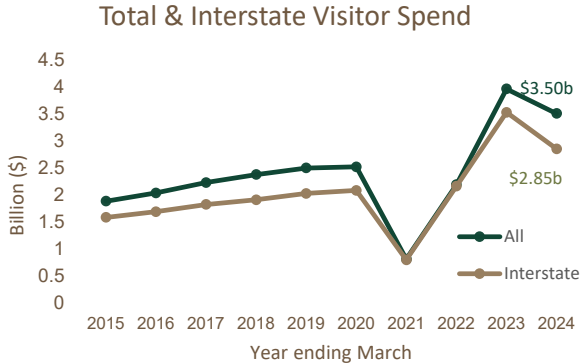
- Interstate and international visitors continue to stay longer in the state, setting a new record high for nights, with interstate visitors in particular staying more than two nights longer than in 2019.
- Tasmanians took more overnight holiday trips (+16%) and spent \$406 million within the state compared to 2023.
- The increase in nights and average length of stay is led by visitors bringing their own car or 4WD across on the Spirit of Tasmania, with these visitors staying an extra five nights, on average, than they were in 2019.
- Visitors are still spending far more each compared to before the pandemic (around +\$860), although some slowing down in spending is evident as rising costs of living places pressure on households and travel decisions. However, increasing costs of operating businesses may erode the benefit of this increased spend for operators.
- There were more visitors from USA and Germany compared to the same period in 2019, while international visitation to Tasmania overall had not quite fully recovered to pre-COVID levels in YE March 2024.

YEAR ENDING MARCH 2024



VISITOR SPEND

In the year ending (YE) March 2024, total spend across all interstate & international visitors was \$3.5 billion, up 1.01 billion (40.3%) from 2019. Although visitors spent around \$860 more each than in 2019, their average spend has fallen by 10% from YE March 2023, pulling total expenditure down 11.5%.

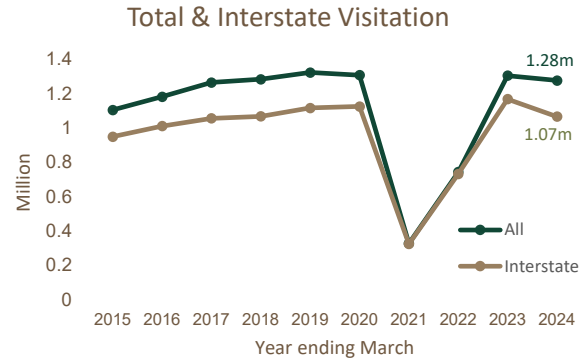


| VISITOR SPEND | YE Mar 23 | YE Mar 24 | Annual Change ¹ | Change vs YE Mar 2019 |
|------------------|-----------|-----------|----------------------------|-----------------------|
| ALL ² | \$3.955b | \$3.500b | -11.5% | +40.3% |
| INTERSTATE | \$3.521b | \$2.848b | -19.1% | +40.7% |



TOTAL VISITORS

Tasmania welcomed 1.277m visitors in the year ending March 2024, of which 16.5% were international visitors, demonstrating the return of Tasmania's international market share to pre-COVID levels.

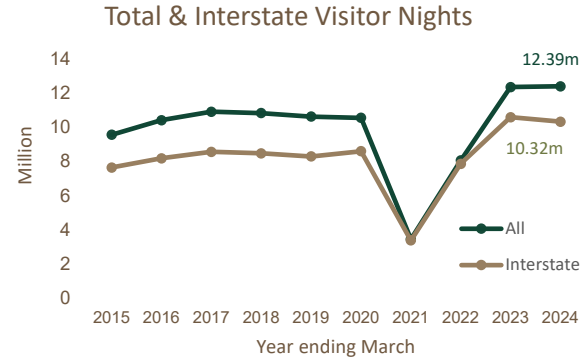


| TOTAL VISITORS | YE Mar 23 | YE Mar 24 | Annual Change | Change vs YE Mar 2019 |
|----------------|-----------|-----------|---------------|-----------------------|
| ALL | 1,305,404 | 1,277,500 | -2.1% | -3.5% |
| INTERSTATE | 1,168,675 | 1,067,100 | -8.7% | -4.5% |



VISITOR NIGHTS

The year ending March 2024 set a new record for total visitor nights (12.4m), primarily due to interstate visitors spending an extra two nights, on average, in the state than they did in 2019 (average length of stay for all visitors was 9.7 nights).



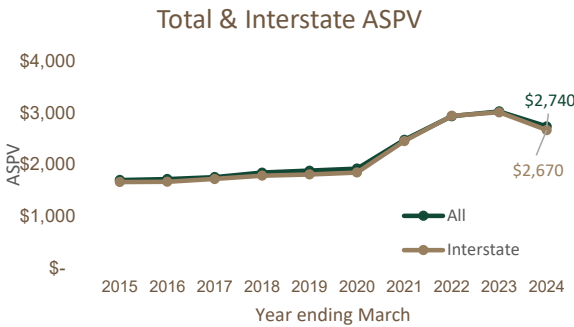
| VISITOR NIGHTS | YE Mar 23 | YE Mar 24 | Annual Change | Change vs YE Mar 2019 |
|----------------|-----------|-----------|---------------|-----------------------|
| ALL | 12.35m | 12.39m | +0.4% | +16.7% |
| INTERSTATE | 10.59m | 10.32m | -2.5% | +24.5% |

KEY METRICS



AVERAGE SPEND PER VISITOR (ASPV)

Average spend per visitor (ASPV) was \$2,740 in year ending March 2024, 45% more than the same period in 2019. Interstate holiday visitors spent an average \$3,632 each (up 47% or +\$928 from 2019). While visitors spent more per visit, this expenditure may not flow through to tourism businesses’ bottom lines due to the rising costs of living and doing business. Accommodation is traditionally the largest spend category for interstate holiday visitors, and rose to 47% of their total spend in the year ending March 2024 (up from 43% in 2019).

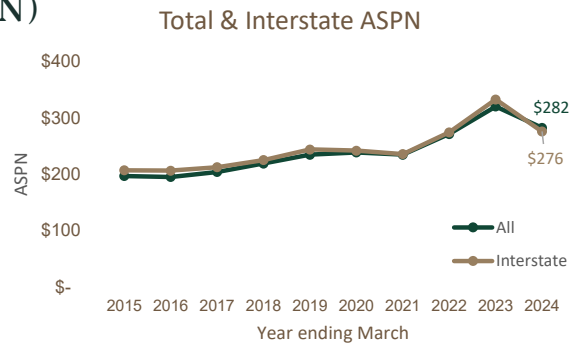


| VISITOR SPEND | YE Mar 23 | YE Mar 24 | Annual Change | Change vs YE Mar 2019 |
|---------------|-----------|-----------|---------------|-----------------------|
| ALL | \$3,030 | \$2,740 | -\$290/visit | +\$856/visit |
| INTERSTATE | \$3,013 | \$2,670 | -\$343/visit | +\$857/visit |



AVERAGE SPEND PER NIGHT (ASPN)

Although visitor expenditure remained elevated compared to 2019, longer stays in the state in year ending March 2024 led to overall declines in average spend per night for all visitors. ASPN was \$282, up 20% on 2019, but down 12% on the post-COVID peak in 2023. Interstate holiday visitors spent an extra \$57 per night compared to 2019, but \$47 less than 2023 (\$394).

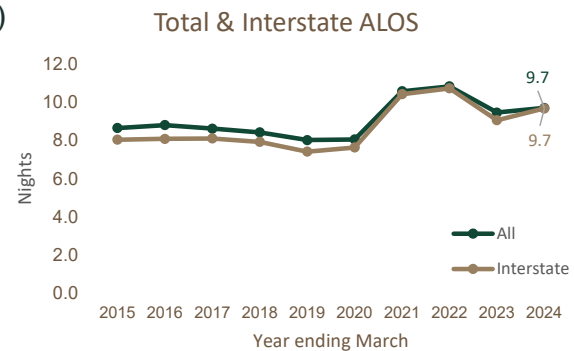


| TOTAL VISITORS | YE Mar 23 | YE Mar 24 | Annual Change | Change vs YE Mar 2019 |
|----------------|-----------|-----------|---------------|-----------------------|
| ALL | \$320 | \$282 | -\$38/night | +\$48/night |
| INTERSTATE | \$333 | \$276 | -\$57/night | +\$32/night |



AVERAGE LENGTH OF STAY (ALOS)

While average length of stay was up 1.7 nights on 2019 and on par with 2023, there has been a loss of around 1 night since the peaks in ALOS seen in 2021 and 2022. Elevated ALOS is primarily driven by interstate visitors, who are staying up to 2 nights longer on average; of these, holiday-makers stayed 10.2 nights (up 1.2 nights on 2019 and similar to 2023) and VFR stayed 9.1 nights (up 2 nights on 2019 and half a night on 2023).



| VISITOR NIGHTS | YE Mar 23 | YE Mar 24 | Annual Change | Change vs YE Mar 2019 |
|----------------|-----------|-----------|---------------|-----------------------|
| ALL | 9.5 | 9.7 | +0.2 nights | +1.7 nights |
| INTERSTATE | 9.1 | 9.7 | +0.6 nights | +2.3 nights |

KEY MARKETS

INTERSTATE MARKETS

The vast majority of Tasmania’s visitors are from interstate (84%), with VIC, NSW and QLD accounting for 70% of all visitors to the state (or 84% of interstate visitors).

VICTORIA

Traditionally the largest single market, VIC has still not fully recovered to pre-COVID visitation (down 17% on 2019), although expenditure is 29% higher than 2019. Holiday visitors saw a stronger return in YE Mar 2024, but were down 4% on 2019.

NEW SOUTH WALES

NSW holiday-makers exceeded 2019 levels (+7%), with spend also up 35%. Total NSW visitation did not however recover to 2019 levels over the year (-5% on 2019), although spend was up 32%.

QUEENSLAND

QLD was the only market of the top three to see more visitors (+19%) and spend (+56%) than in 2019. QLD holiday visitors also exceeded pre-COVID visitation (+42%) and expenditure (+75%) in the year ending March 2024.

SOUTH AUSTRALIA

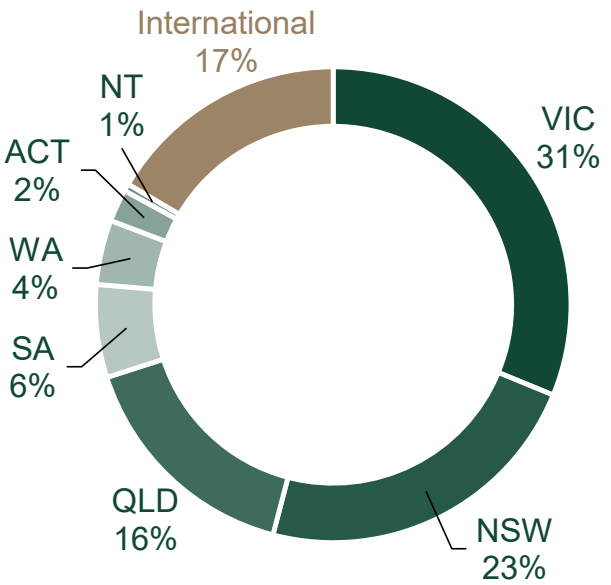
In the year ending March 2024, SA set spend and visitation records across both total and holiday visitors. This equates to an additional 20,000 South Australian visitors and \$130m annually compared to 2019. As a result, SA’s share of the interstate market increased to 8% (up 2 ppts from 2023 and 3 ppts from 2019).

INTERNATIONAL MARKETS

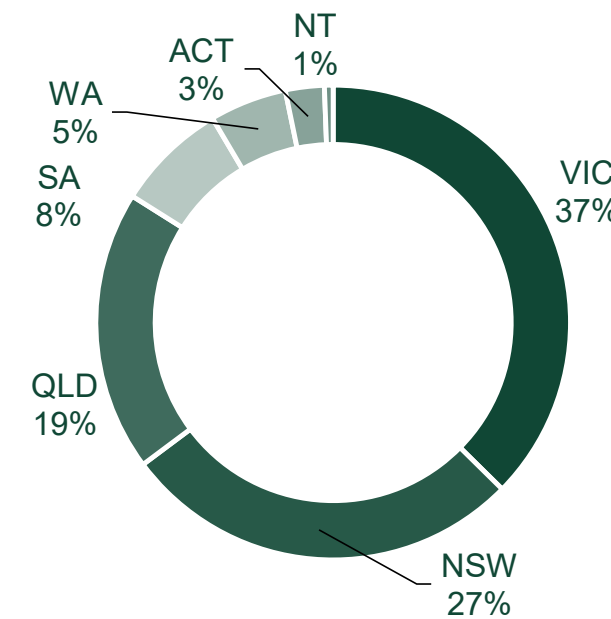
Tasmania’s international visitor recovery is lagging slightly behind the national average, at 79% of YE March 2019 compared to 84% nationally. This is due to Tasmania traditionally seeing a higher than average proportion of its international visitors visiting for a holiday, rather than to see friends or relatives, on business, or for education.

In the year ending March 2024, Tasmania’s share of holiday visitors to Australia was 4.6% (5.1% in 2019). There has been a slower recovery of this market nationally (75% of 2019 levels), impacting Tasmania’s overall international visitor recovery.

ALL VISITORS



INTERSTATE VISITORS



TOTAL VISITORS TO TASMANIA

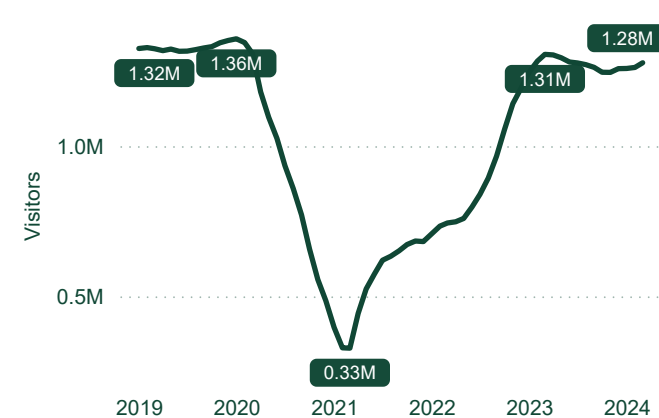
ALL VISITORS*

| | | | | | |
|--|---|---|---|--|--|
| 1.28M Visitors ▼ -2.1% 96.5% of 2019 | 12.39M Visitor Nights ▲ 0.4% 116.7% of 2019 | \$3.5bn Visitor Spend ▼ -11.5% 140.3% of 2019 | 9.7 ALOS (Nights) ▲ 2.6% 120.9% of 2019 | \$2.740K ASPV ▼ -9.6% 145.4% of 2019 | \$282 ASPN ▼ -11.8% 120.2% of 2019 |
|--|---|---|---|--|--|

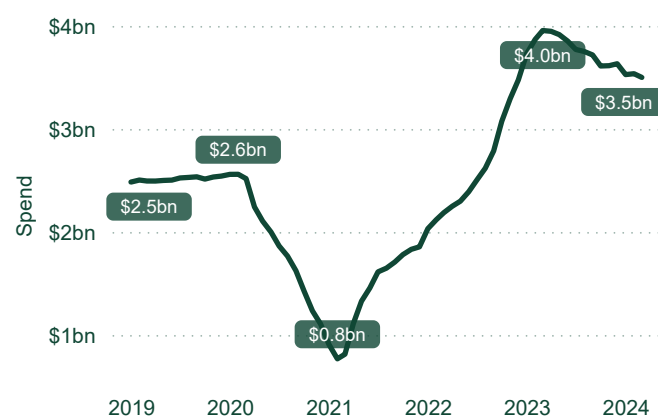
ALL HOLIDAY VISITORS

| | | | | | |
|---|---|---|--|--|---|
| 699.49K Visitors ▼ -0.4% 110.9% of 2019 | 6.84M Visitor Nights ▼ -0.8% 121.6% of 2019 | \$2.49bn Visitor Spend ▼ -9.9% 149.5% of 2019 | 9.8 ALOS (Nights) ▼ -0.4% 109.7% of 2019 | \$3.561K ASPV ▼ -9.6% 134.8% of 2019 | \$364 ASPN ▼ -9.2% 122.9% of 2019 |
|---|---|---|--|--|---|

ROLLING ANNUAL VISITATION TO TASMANIA



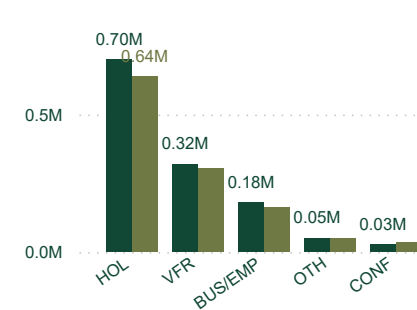
ROLLING ANNUAL SPEND IN TASMANIA



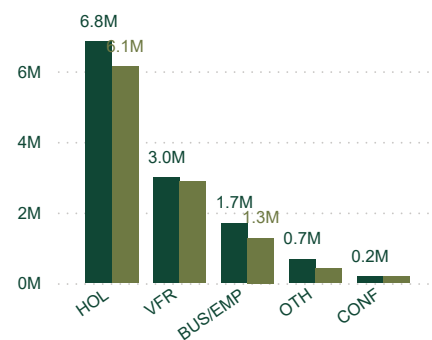
PURPOSE OF VISIT TO TASMANIA

VISITORS

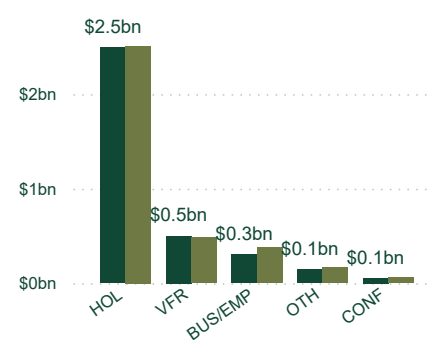
● Selected Year ● Previous Year



NIGHTS



SPEND



▲ Increase
▼ Decrease

% Change is from previous year.

* Total visitors is interstate and international, excluding Tasmanians and cruise ships.

ALOS: Average length of stay (nights);
ASPV: Average spend per visitor;
ASPN: Average spend per night.

More data available at www.tvsanalyser.com.au

The Tasmanian Visitor Survey is an exit survey of approximately 9,000 interstate and international visitors annually. Roy Morgan Research.
Image: Lake Oberon, Western Arthur Range, Mark Reid.

INTERSTATE VISITORS TO TASMANIA

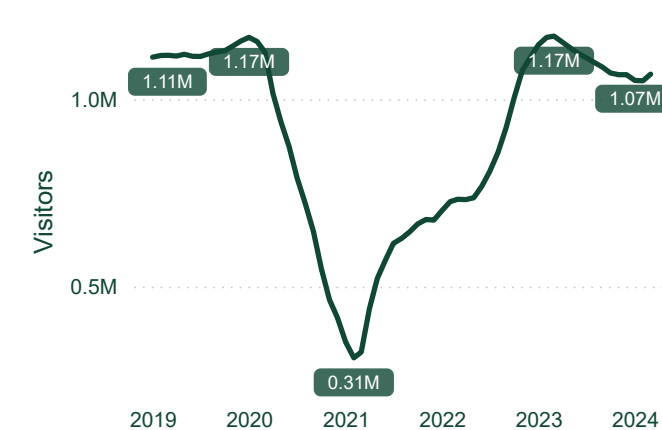
ALL INTERSTATE VISITORS*

| | | | | | |
|--|--|--|---|---|--|
| 1.07M Visitors ▼ -8.7% 95.5% of 2019 | 10.32M Visitor Nights ▼ -2.5% 124.5% of 2019 | \$2.85bn Visitor Spend ▼ -19.1% 140.7% of 2019 | 9.7 ALOS (Nights) ▲ 6.8% 130.4% of 2019 | \$2.670K ASPV ▼ -11.4% 147.3% of 2019 | \$276 ASPN ▼ -17% 113% of 2019 |
|--|--|--|---|---|--|

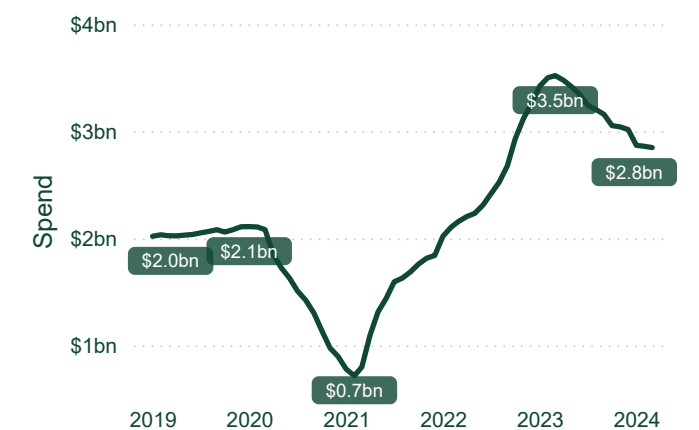
INTERSTATE HOLIDAY VISITORS

| | | | | | |
|--|---|--|--|--|--|
| 543.41K Visitors ▼ -11.4% 111.8% of 2019 | 5.52M Visitor Nights ▼ -9.2% 126.2% of 2019 | \$1.97bn Visitor Spend ▼ -19.7% 150.2% of 2019 | 10.2 ALOS (Nights) ▲ 2.5% 112.8% of 2019 | \$3.632K ASPV ▼ -9.3% 134.3% of 2019 | \$357 ASPN ▼ -11.5% 119.1% of 2019 |
|--|---|--|--|--|--|

ROLLING ANNUAL VISITATION TO TASMANIA



ROLLING ANNUAL SPEND IN TASMANIA



STATE OF ORIGIN

| States | Visitors | Nights '000 | Spend \$m | ALOS | ASPV | ASPN | % Share visitors from state | | | |
|--------|----------|-------------|-----------|------|---------|-------|-----------------------------|-----|----------|-------|
| | | | | | | | Holiday | VFR | Business | Other |
| VIC | 398,600 | 3,026 | \$844 | 7.6 | \$2,118 | \$279 | 46% | 27% | 20% | 5% |
| NSW | 292,300 | 2,785 | \$833 | 9.5 | \$2,851 | \$299 | 55% | 26% | 14% | 4% |
| QLD | 204,100 | 2,373 | \$619 | 11.6 | \$3,031 | \$261 | 54% | 27% | 13% | 3% |
| SA | 80,600 | 774 | \$230 | 9.6 | \$2,853 | \$297 | 55% | 25% | 13% | 5% |
| WA | 56,000 | 874 | \$218 | 15.6 | \$3,890 | \$249 | 56% | 29% | 7% | 5% |
| ACT | 28,300 | 311 | \$76 | 11.0 | \$2,677 | \$244 | 42% | 33% | 15% | 7% |
| NT | 6,300 | 174 | \$26 | 27.6 | \$4,094 | \$148 | 45% | 25% | 17% | 10% |

▲ Increase
▼ Decrease

% Change is from previous year.

* Interstate refers to Australian travellers, excluding Tasmanians and cruise.

ALOS: Average length of stay (nights);
ASPV: Average spend per visitor;
ASPN: Average spend per night.

More data available at www.tvsanalyser.com.au

The Tasmanian Visitor Survey is an exit survey of approximately 9,000 interstate and international visitors annually. Roy Morgan Research.

REGIONAL VISITATION

While visitation to the state in year ending March 2024 was only slightly (2%) below the previous year, there were mixed results across the regions.

The Southern and East Coast tourism regions saw record visitation, whereas Northern and West by North West (WxNW) saw declines from 2023. All regions saw declines in visitation from interstate visitors, indicating that the gains for the Southern and East regions was driven largely by international visitation rebounding.

The decline for the Northern tourism region follows a period of softening seen through 2023 as fewer visitors in the state for holidays or to visit friends or relatives included the region in their trip, though this significantly eased from late 2023 and through the peak summer season. The WxNW tourism region has been, and continues to, follow a similar trend to the North.

A number of destinations around the state also individually saw new records for nights spent in their areas, including Stanley (+93%), Bruny Island (+81%), Bicheno (+38%), Derby (+26%) and Hobart City (+19%). The full list of where visitors go and how long they stay can be found on the interactive online TVS Analyser.


| ALL VISITORS | Visitors | | | Nights | | |
|--------------|-----------|---------------|-----------------------------|-----------|---------------|----------------|
| | 2024 | Annual Change | Change on 2019 ³ | 2024 | Annual Change | Change on 2019 |
| SOUTHERN | 1,115,300 | 5% | 7% | 6,323,500 | 10% | 28% |
| NORTHERN | 663,100 | -7% | -7% | 1,863,700 | -12% | -14% |
| W X NW | 531,900 | -6% | 2% | 2,301,600 | -3% | 12% |
| EAST | 440,900 | 5% | 25% | 1,101,200 | 1% | 37% |

| INTERSTATE VISITORS | Visitors | | | Nights | | |
|---------------------|----------|---------------|-----------------------------|-----------|---------------|----------------|
| | 2024 | Annual Change | Change on 2019 ³ | 2024 | Annual Change | Change on 2019 |
| SOUTHERN | 918,300 | -2% | 7% | 5,231,100 | 6% | 34% |
| NORTHERN | 526,500 | -17% | -10% | 1,580,700 | -17% | -5% |
| W X NW | 432,800 | -14% | 2% | 1,950,700 | -2% | 21% |
| EAST | 332,600 | -7% | 28% | 853,100 | -7% | 43% |


ATTRACTIONS

Despite total visitation to the state remaining below levels seen pre-COVID, visitors are including more attractions per trip than before, including those in regional areas. The 2023/24 summer season was primarily responsible for driving this trend.

Regional dispersal to attractions didn't come at the expense of attractions in Hobart, with Salamanca Market seeing an increase on summer 2022-23.



Tasmania's wilderness and wildlife are significant drivers of visitation to the state, with 43% of all visitors citing these experiences as an influence to visit, up 4ppts from 2019.



41% of all visitors to the state visited at least one national park, up 2ppts on 2019.

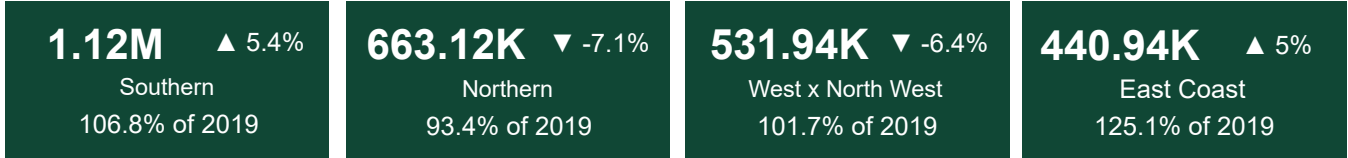


47% of visitors undertook a bushwalk (any duration), up 3%pts on 2019.

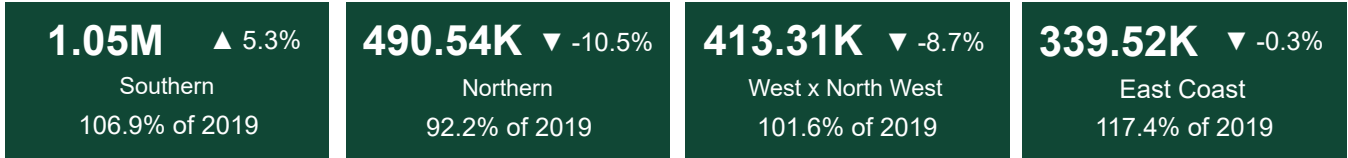
VISITATION TO TOURISM REGION

INTERSTATE AND INTERNATIONAL

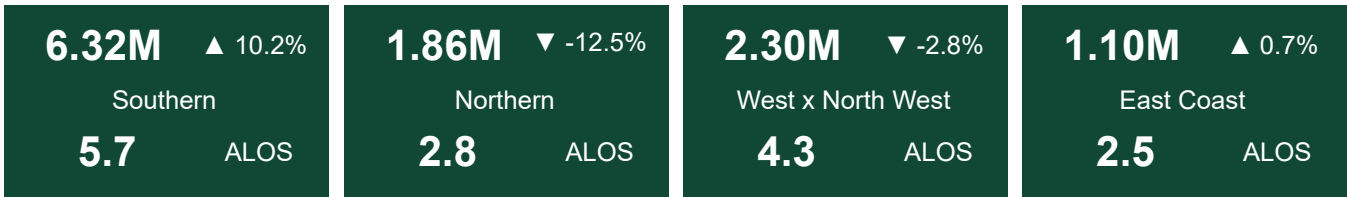
VISITORS TO REGIONS



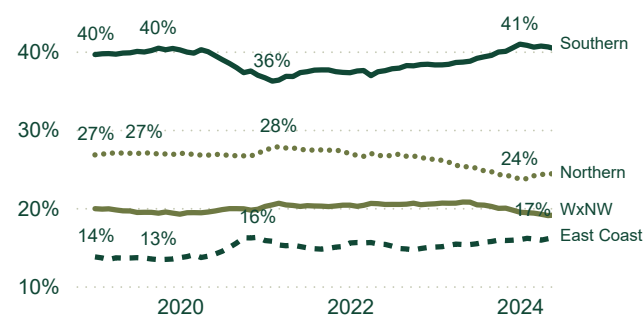
OVERNIGHT VISITORS[^]



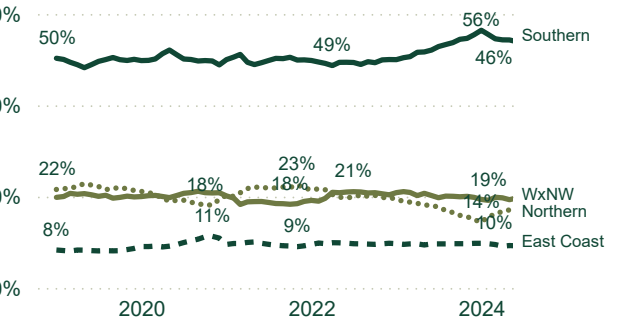
NIGHTS IN REGIONS



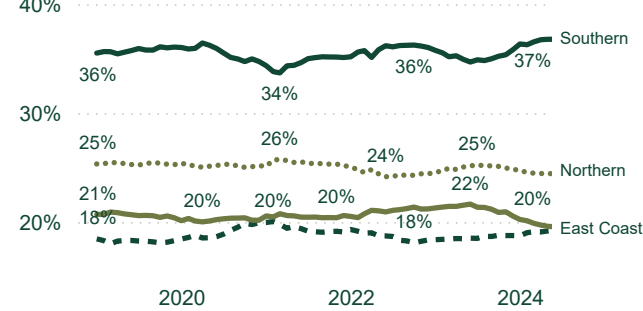
ROLLING ANNUAL SHARE* OF VISITORS BY REGION



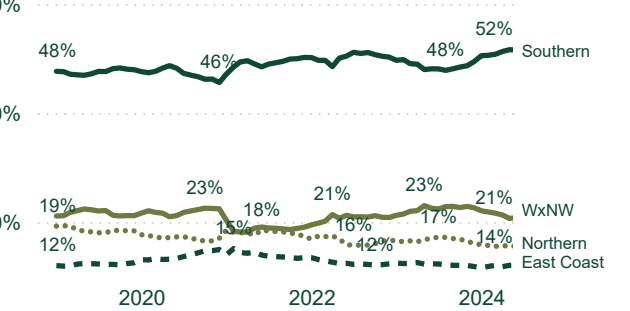
ROLLING ANNUAL SHARE OF NIGHTS BY REGION



ROLLING ANNUAL SHARE OF HOLIDAY VISITORS



ROLLING ANNUAL SHARE OF HOLIDAY NIGHTS



▲ Increase
▼ Decrease

% Change is from previous year.
[^] Visitors who stayed at least one night in the region.
* Share of visitors refers to share of total to the state

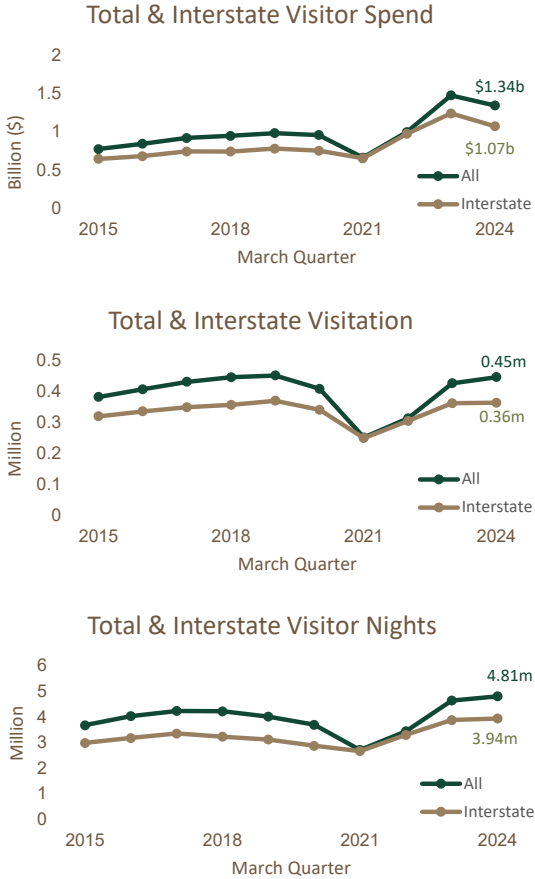
ALOS: Average length of stay (nights);
ASPV: Average spend per visitor;
ASPN: Average spend per night.
More data available at www.tvsanalyser.com.au

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MARCH 2024 QUARTER

Spend in the March quarter of 2024 totalled \$1.34b, falling 9% from the record high seen in the same quarter of 2023 (\$1.47b), as visitors spent around 13% less each on their stay in Tasmania. Compared to 2019, visitors spent an additional \$832 each on average in this quarter, leading to total expenditure increasing 38% - or \$360m – over the last four years.

Average length of stay (10.5 nights) for interstate holiday visitors has returned to similar levels seen pre-COVID, however the average across all interstate visitors has remained at the elevated level of around 11 nights (10.8 March quarter 2024, up from 8.4 in 2019) seen since 2021 due to longer stays by trips to visit friends or relatives (VFR) in Tasmania, with slightly more of these visitors also having already visited once in the previous 12 months.



| MARCH QUARTER | All Visitors | | | Interstate Visitors | | |
|---------------|--------------|---------------|-----------------------------|---------------------|---------------|----------------|
| | 2024 | Annual Change | Change on 2019 ³ | 2024 | Annual Change | Change on 2019 |
| SPEND | \$1.34B | -9% | +37% | \$1.07B | -14% | +37% |
| VISITORS | 446,700 | +5% | -1% | 363,600 | 0% | -2% |
| NIGHTS | 4.81M | +4% | +20% | 3.94M | +2% | +26% |
| ASPV | \$3,002 | -\$449 | +\$832 | \$2,940 | -\$478 | +\$837 |
| ASPN | \$279 | -\$39 | +\$35 | \$271 | -\$48 | +\$22 |
| ALOS (NIGHTS) | 10.9 | -0.1 | +1.9 | 10.8 | +0.1 | +2.4 |

REGIONAL VISITATION

In the March quarter of 2024, the Southern and East Coast tourism regions set new visitation records for any previous quarter. All regions except the East Coast also set new records for nights in a quarter. Within the WxNW tourism region, both the North West and West


Coast saw a 24% increase each in nights; however, as the North West accounts for around 79% of nights in the tourism region, it's growth in actual number of nights was almost four times greater than the West Coast, largely due to an influx of visitors in Tasmania to see friends or relatives.

| ALL VISITORS | Visitors | | | Nights | | |
|--------------|----------|---------------|----------------|-----------|---------------|----------------|
| | 2024 | Annual Change | Change on 2019 | 2024 | Annual Change | Change on 2019 |
| SOUTHERN | 380,200 | 4% | 4% | 2,205,200 | 2% | 20% |
| NORTHERN | 258,100 | 4% | 1% | 857,800 | 25% | 11% |
| W X NW | 205,600 | -2% | 8% | 987,200 | 6% | 24% |
| EAST | 179,200 | 5% | 22% | 442,700 | -1% | 16% |

INTERNATIONAL VISITATION

International visitation data on this page comes from Tourism Research Australia's International Visitor Survey (IVS).


Post-pandemic international travel into Australia and Tasmania continued to increase throughout 2023, with Tasmania's share of all international visitors to Australia at 3.1% (3.2% in 2019), and 4.6% of holiday visitors (5.1% in 2019).

**SPEND**

VISITATION TO AUSTRALIA

\$46.794B


+5% on 2019

**VISITORS**

VISITATION TO TASMANIA

\$417.2M

-15% on 2019

**NIGHTS**

7.178M

-16% on 2019

236,400

-21% on 2019

266.67M

-1% on 2019

4.27M

-4% on 2019

| TOP 5 VISITOR COUNTRY OF ORIGIN | | YE Mar 2019 | YE Mar 2024 | Change on 2019 |
|--|--------------------------|-------------|-------------|----------------|
| 56% Int'l Visitors | United States of America | 41,300 | 41,400 | +2% |
| | United Kingdom | 27,500 | 24,100 | -12% |
| | China | 48,700 | 20,600 | -58% |
| | Hong Kong | 25,700 | 18,100 | -30% |
| | New Zealand | 21,400 | 16,200 | -24% |
| | Germany | 10,100 | 11,500 | +14% |
| | Other Countries | 124,200 | 104,500 | -16% |
| TOTAL INTERNATIONAL VISITORS TO TASMANIA | | 298,900 | 236,400 | -21% |

INTRASTATE VISITATION

Intrastate visitation data on this page comes from Tourism Research Australia's National Visitor Survey (NVS).

lasting an average of 2.4 nights away (on par with 2019). As Tasmanians didn't change their trip length, this has led to a decrease in spend per night to \$252 (down 13%, or \$38 per night).

Tasmanians spent over \$1.8billion on trips within the state in the year ending March 2024, across overnight trips (\$1.05b) and day trips (\$800m).

Spend by Tasmanians taking overnight trips for a holiday was up 4% to \$406million, with the number of trips taken up 16% on year ending March 2023.

Tasmanians took 17% more overnight trips within the state compared to the previous year, with trips

| | YE Mar 23 | YE Mar 24 | Annual Change | Change vs YE Mar 2019 |
|-----------------|-----------|-----------|---------------|-----------------------|
| OVERNIGHT TRIPS | 1.48m | 1.73m | +17% | +2% |
| SPEND | \$1.03b | \$1.05b | +2% | +21% |
| NIGHTS | 3.54m | 4.16m | +1% | -6% |
| DAY TRIPS | 5.94m | 5.23m | -12% | -20% |
| SPEND | \$745m | \$801m | +8% | +17% |

INTERNATIONAL VISITORS TO TASMANIA

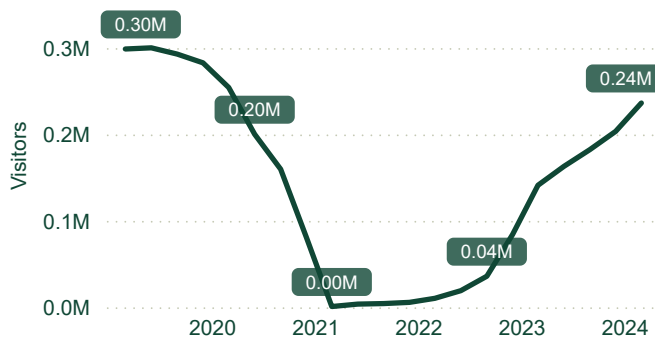
ALL VISITORS

| | | | | | |
|-------------|-------------|-------------|---------------|--------------|-------------|
| 236.40K | 4.27M | \$417M | 18.05 | \$1,765 | \$98 |
| Visitors | Nights | Spend** | ALOS (Nights) | ASPV | ASPN |
| ▲ 67.4% | ▲ 110.8% | ▲ 56.8% | ▲ 25.9% | ▼ -6.3% | ▼ -25.4% |
| 79% of 2019 | 96% of 2019 | 85% of 2019 | 2019: 14.8 | 2019: \$1639 | 2019: \$110 |

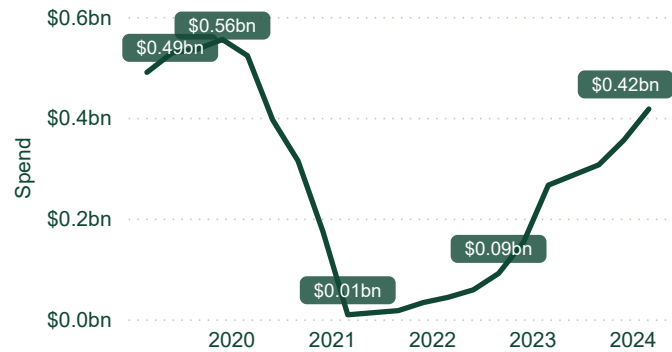
HOLIDAY VISITORS

| | | | | | |
|-------------|-------------|-------------|---------------|--------------|-------------|
| 174.83K | 2.00M | \$263M | 11.44 | \$1,504 | \$131 |
| Visitors | Nights | Spend** | ALOS (Nights) | ASPV | ASPN |
| 73% of 2019 | 93% of 2019 | 89% of 2019 | 2019: 9 | 2019: \$1234 | 2019: \$137 |

ROLLING ANNUAL VISITATION TO TASMANIA



ROLLING ANNUAL SPEND IN TASMANIA



PRIMARY INTERNATIONAL SOURCE MARKETS

| Markets | Visitors | Nights '000 | Spend \$m | ALOS (nights) | ASPV | % Share visitors from country | | | | |
|-------------|----------|-------------|-----------|---------------|---------|-------------------------------|-----|-----|-----|-------|
| | | | | | | HOL | VFR | BUS | EDU | Other |
| USA | 41,400 | 341 | 53 | 8.2 | \$1,269 | 80% | 19% | 2% | | 1% |
| UK | 24,100 | 394 | 37 | 16.3 | \$1,527 | 66% | 27% | 6% | 2% | 7% |
| China | 20,600 | 282 | 25 | 13.7 | \$1,237 | 66% | 33% | | 1% | |
| Hong Kong | 18,100 | 198 | 48 | 10.9 | \$2,658 | 98% | 6% | | 0% | 14% |
| New Zealand | 16,200 | 163 | 35 | 10.1 | \$2,141 | 70% | 23% | 9% | | 5% |
| Singapore | 6,500 | 39 | 13 | 6.0 | \$2,008 | 90% | 9% | | 1% | |

▲ Increase
▼ Decrease
+ % Change is from previous year.
++ IVS data up to December 2022 is based on imputations from pre-COVID visitor behaviours. Interviews resumed in January 2023.
* The IVS records purpose of visit per stopover, so a single 'trip' will include multiple purposes and therefore may add to more than 100%.
^ % 2019 refers to comparison to *calendar year* 2019

ALOS: Average length of stay (nights)
ASPV: Average spend per visitor
ASPN: Average spend per night.
The International Visitor Survey interviews 40,000 overseas travellers in person in Australia's eight major international airports.
The IVS is conducted by Tourism Research Australia

INTRASTATE TRIPS WITHIN TASMANIA

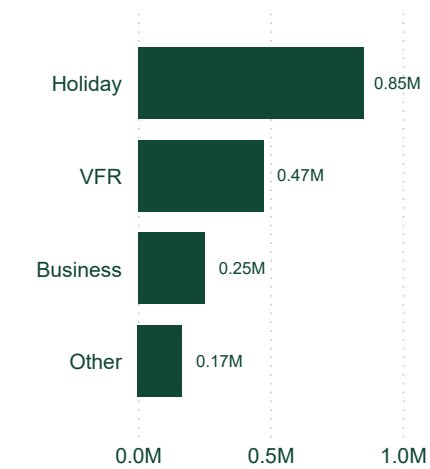
OVERNIGHT TRIPS

| | | | | | |
|---------|----------------|---------------|---------------|----------|----------|
| 1.73M | 4.16M | \$1.05bn | 2.4 | \$252 | \$605 |
| Trips | Visitor Nights | Visitor Spend | ALOS (Nights) | ASPT | ASPN |
| ▲ 16.5% | ▲ 17.3% | ▲ 1.7% | ▲ 0.8% | ▼ -13.3% | ▼ -12.7% |

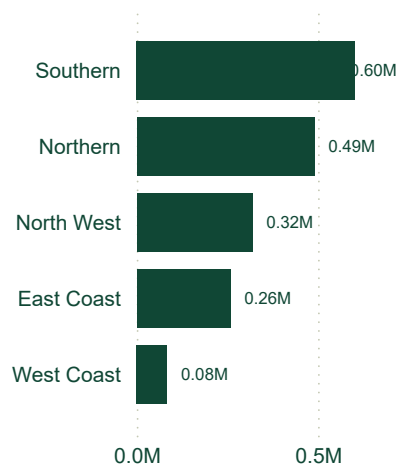
HOLIDAY OVERNIGHT TRIPS*

| | | | | | |
|---------|----------------|---------------|---------------|---------|---------|
| 853.72K | 2.07M | \$406M | 2.4 | \$196 | \$476 |
| Trips | Visitor Nights | Visitor Spend | ALOS (Nights) | ASPT | ASPN |
| ▲ 15.6% | ▲ 13.4% | ▲ 4.1% | ▼ -1.9% | ▼ -8.2% | ▼ -9.9% |

PURPOSE OF OVERNIGHT TRIP



OVERNIGHT TRIPS IN REGIONS



NIGHTS IN REGIONS



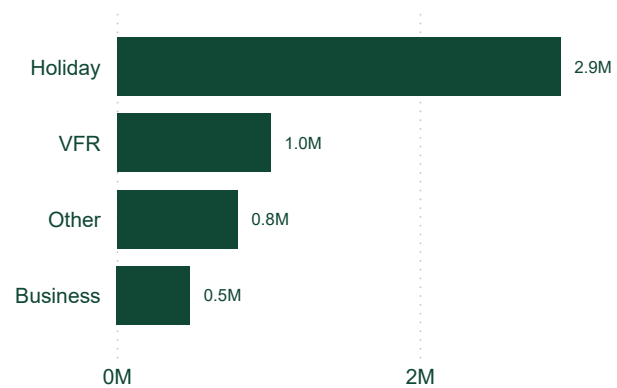
DAY TRIPS

| | | |
|--------|--------|---------|
| 5.23M | \$801M | \$153 |
| Trips | Spend | ASPT |
| ▼ -12% | ▲ 7.4% | ▲ 22.1% |

HOLIDAY DAY TRIPS^

| | | |
|---------|--------|---------|
| 2.93M | \$457M | \$156 |
| Trips | Spend | ASPT |
| ▼ -5.6% | ▲ 6.8% | ▲ 13.1% |

PURPOSE OF DAY TRIP



▲ Increase
▼ Decrease
% Change is from previous year.
*The NVS records purpose of visit per stopover, so a single 'trip' will include multiple purposes and therefore may add to more than 100%

ALOS: Average length of stay (nights);
ASPT: Average spend per trip;
ASPN: Average spend per night
The National Visitor Survey is a mobile phone survey of approximately 60,000 Australians annually. The NVS is conducted by Tourism Research Australia.

TASMANIAN ACCOMMODATION

Tourism Tasmania measures a range of metrics of visitation into the state and across the visitor economy. While only one sector of the visitor economy, accommodation data provides insight into the demand from travellers in the state.

Tourism Tasmania has engaged and works closely with two providers to deliver meaningful data that broadly represents the range of operators in Tasmania’s accommodation sector.

STR GLOBAL - COMMERCIAL ACCOMMODATION

STR provides accommodation operators an opt-in system to add their data to an anonymous aggregate report, drawing on a broad capture of platforms and booking systems, across a wide range of accommodation types. STR takes into account operator size, rating, brand affiliation and rates.

The STR occupancy data provides insight for four regions; Hobart and the South, Launceston and the North, East Coast, and North West. The zones align with the state’s Tourism Regions, except for the North West which excludes the West Coast due to insufficient sample.

| AIRDNA REPORTING ZONE | REGIONS INCLUDED |
|------------------------|--|
| HOBART | Hobart City Council |
| LAUNCESTON | Launceston City Council |
| WEST COAST | West Coast Council |
| BRUNY ISLAND | North & South Bruny Island |
| TASMAN PENINSULA | Tasman Council |
| HUON - FAR SOUTH | Huon Valley Council |
| KING ISLAND | King Island Council |
| FLINDERS ISLAND | Flinders Council |
| DERBY | Derby, Branhholm, Ringarooma, Pioneer |
| EASTERN SHORE (HOBART) | Geilston Bay to Transmere, incl. Mornington |
| ORFORD | Orford, Spring Beach, Triabunna, Little Swanport |
| FREYCINET | Coles Bay, Swanwick, Bicheno, Swansea |
| NORTH WEST | Circular Head, Waratah-Wynyard, Burnie, Devonport, Central Coast, Kentish & Latrobe LGAs |
| NORTH EAST COAST | Bay of Fires, St Helens, Wellborough, Douglas River |
| EAST TAMAR - BRIDPORT | George Town Council, Bridport |
| DELORAINÉ - EVANDALE | Deloraine, Mole Creek, Westbury, Evandale |

Tourism Tasmania actively encourages providers of hotel, motel, lodge or similar accommodation to contribute to this anonymous dataset to continually improve the reliability of the data. Please contact Jacqueline (jchoo@str.com) to contribute anonymously to industry insights and monitoring, and access your own bespoke complimentary report.

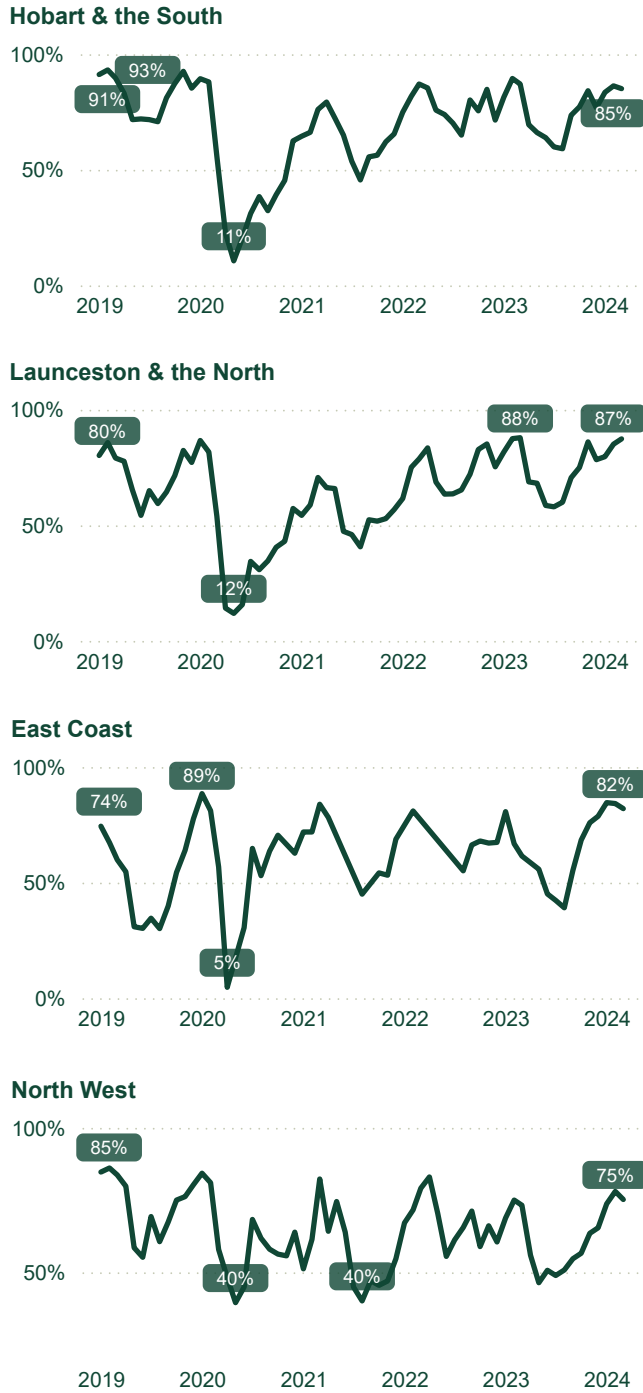
AIRDNA - SHORT-STAY ACCOMMODATION

AirDNA provides an indicative view of the shortstay accommodation sector, including holiday homes, shacks, homes and self-contained apartments, as well as some traditional bed and breakfasts, listed on on Airbnb or VRBO.

Data is provided across multiple regions, offering a view of urban and regional performance. Data in this snapshot refers only to ‘entire properties’, where guests have the entire home, hotel room or apartment to themselves; approximately 89% of listings in Tasmania. This can be a standalone building or self-contained apartment.

COMMERCIAL ACCOMMODATION IN TASMANIA

OCCUPANCY BY MONTH



OCCUPANCY BY ROLLING YEAR ENDING



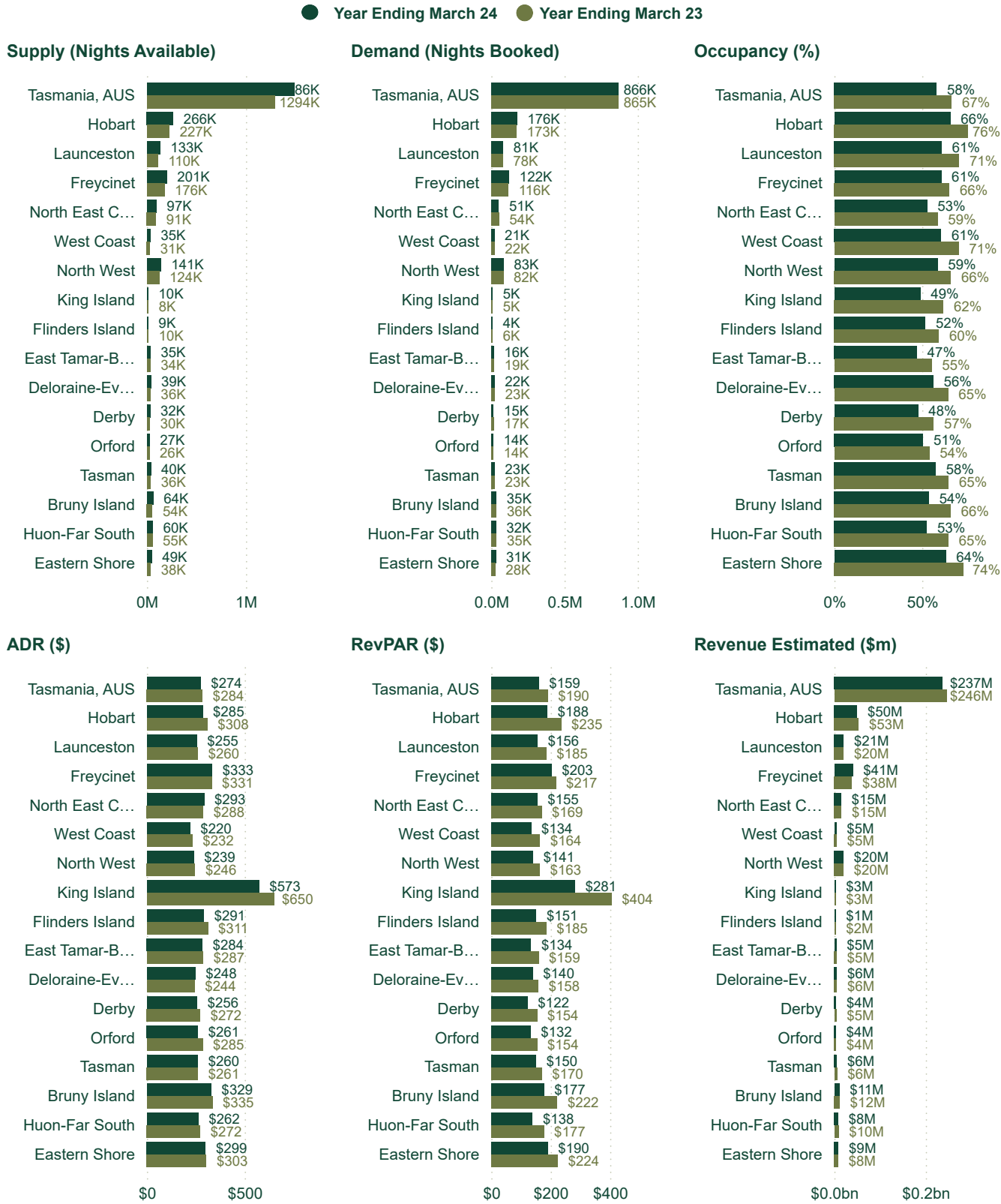
Source: CoSTAR UK

Some months are omitted due to insufficient sample.

Accommodation operators are invited to contact Jacqueline (jchoo@str.com) to access your own bespoke complimentary report and contribute anonymously to industry insights and monitoring.

Image: Lake Oberon, Western Arthur Range, Mark Reid.

SHORT-STAY ACCOMMODATION IN TASMANIA



Source: AirDNA
Data shown is for 'entire properties' only.
% change is compared to the previous year.
Image: Lake Oberon, Western Arthur Range, Mark Reid

Revenue, ADR and RevPAR are converted from USD at exchange rate of 1.50 as at 19 June 2024 for YE March 2024 totals and therefore AUD contribution is estimated only. Includes cleaning fees but not other Airbnb or VRBO service fees.

ABOUT THIS SNAPSHOT

The Tasmanian Tourism Snapshot is published every quarter, using the latest figures from the Tasmanian Visitor Survey (TVS) and supplementary sources to provide you with an overview about international and interstate visitors to Tasmania, as well as intrastate travel by Tasmanians. Accommodation data from AirDNA and STR are also featured. More detailed statistics are available at Tourism Tasmania's corporate website at www.tourismtasmania.com.au/research and via the interactive TVS Analyser www.tvsanalyser.com.au

DATA SOURCES

TASMANIAN VISITOR SURVEY (TVS)

The TVS is an exit survey designed to provide a profile of the characteristics, travel behaviour and expenditure of international and domestic visitors to Tasmania. It is nationally acknowledged as the most reliable source of statistical data on visitors to Tasmania, and is based on a sample of more than 9,000 departing visitors per year. Interviews take place at the states' four main airports, as well as the Spirit of Tasmania terminal. www.tourismtasmania.com.au/research/tvs

INTERNATIONAL VISITOR SURVEY (IVS)

NSW holiday-makers exceeded 2019 levels (+7%), with The IVS is administered by Tourism Research Australia. The IVS is the most comprehensive source of information on international visitors to Australia. Prior to COVID-19 the IVS sampled, on average, 40,000 departing, short-term international travellers in the departure lounges of eight international airports across Australia (not including Hobart). Between April 2020 and December 2022 the IVS utilised incoming passenger cards and algorithms supplemented by surveys. January 2023 saw the full re-introduction of survey-based sampling. www.tra.gov.au/international

NATIONAL VISITOR SURVEY (NVS)

The NVS is also administered by Tourism Research Australia, and samples approximately 60,000 Australians annually. Unlike the IVS, the NVS continued uninterrupted during the COVID pandemic as it is entirely based on mobile phone calls. The NVS provides the only nationally comparable travel data for Tasmanians within their own state. www.tra.gov.au/domestic

A NOTE OF CAUTION

You are advised to exercise care when interpreting figures contained in this report and the TVS Analyser. Figures are an estimate based on a sample of visitors, and may, therefore, be different from the real figure if data from 100% of all visitors could have been collected. These estimates may be subject to chance variation or sampling error, and smaller estimates under 5,000 must be treated with greater caution. Figures that show a change ≤ 2 per cent are shown as remaining steady due to sampling variability, please view the Confidence Interval Tables for further information, available at www.tourismtasmania.com.au/research/tvs.

NOTES

1. Annual change refers to the percentage change between the year covered by this snapshot compared to the year prior.
2. All visitors refers to interstate and international, excludes intrastate (Tasmanians).
3. Change on 2019 refers to the percentage change between the year covered by this snapshot compared to the same period in 2019.