

## Tasmanian Tourism Snapshot - Year ending March 2018

The Tasmanian Tourism Snapshot is published every quarter, using the latest figures from the Tasmanian Visitor Survey (TVS), the International Visitor Survey (IVS) and the National Visitor Survey (NVS) to provide you with a statistical overview about international and interstate visitors to Tasmania, as well as intrastate travel by Tasmanians. Information about these three surveys is at the back of the Snapshot.

While the Tasmanian Tourism Snapshot provides a useful overview of visitors to Tasmania, more detailed statistics are available at Tourism Tasmania's corporate website. The TVS database service provides you with easy online access to a range of other useful statistics and tables about our visitors which you can investigate and print for your own use.

### **Total Visitation to Tasmania** (Tasmanian Visitor Survey results unless otherwise stated)

### **Key statistics**

| Total visitors                          | 1.28 million   | ▲ 2%  | For the Year ending March 2018, there were 1.28 million visitors, up 2% from 1.27 million for the previous year.                         |
|---|----------------|-------|--|
| Total nights                            | 10.83 million  | Δ1%   | Total nights spent by visitors in the state increased by 1% to 10.83 million.  |
| Visitor expenditure                     | \$2.37 billion | Δ 7%  | Visitor expenditure increased by 7% to \$2.37 billion.   |
| Interstate visitors                     | 1.07 million   | Δ1%   | The number of interstate visitors to Tasmania increased by 1% to 1.07 million (was 1.06 million).  |
| International visitors<br>(Source: IVS) | 300,400        | Δ 20% | Tasmania received 300,400 international visitors during the year<br>ending March 2018, up 20 per cent from 250,300 the previous<br>year. |

### **Purpose of travel**

| Holiday visitors                     | 640,300        | Δ 3%  | The total number of visitors holidaying in Tasmania during the<br>Year ending March 2018 was 640,300, up 3% compared to the<br>previous year (was 622,600).             |
|--------------------------------------|----------------|-------|---|
| Holiday nights                       | 5.79 million   | Δ 8%  | The total number of nights spent by holiday visitors to Tasmania<br>for the Year ending March 2018 was 5.79 million, up 8% from<br>the previous year (was 5.36 million) |
| Holiday expenditure                  | \$1.63 billion | Δ 6%  | Holiday visitor expenditure for the year was up 6% to \$1.63 billion (was \$1.54 billion).  |
| Visiting friends and relatives (VFR) | 337,900        | 0%    | Those who came to visit friends and relatives remained steady.<br>The number of nights and expenditure for VFR in Tasmania<br>remained steady also.                     |
| Business travel                      | 197,100        | ∇ 2%  | Of all visitors, 197,100 (down 2%) were on business while 38,500 (up 17%) were travelling to attend a conference or   |
| Conference travel                    | 38,500         | Δ 17% | convention.   |



### **Regional visitation**

| South        | 1,032,700 | Δ 3% | For the Year ending March 2018, data from the TVS for the four tourism regions reported the following changes in visitor |
|--------------|-----------|------|--|
| East         | 391,100   | Δ4%  | numbers: Southern, up 3%; East Coast, up 4%; Northern, up 1%;  |
| North        | 695,200   | Δ1%  | and Cradle Coast showed no significant change.   |
| Cradle Coast | 506,400   | 0%   |  |

### Mode of travel

| Air                | 89% | Δ2%  | For the Year ending March 2018, 89% of all visitors to Tasmania travelled by scheduled air services and 11% travelled by sea. |
|--------------------|-----|------|---|
| Spirit of Tasmania | 11% | Δ 2% | The total number of visitors travelling by scheduled air was up 2% and sea services was up 2% from the previous year.         |

## Interstate Visitation to Tasmania (Tasmanian Visitor Survey results)

### **Key statistics**

| Interstate visitors    | 1.07 million   | Δ1%  | The total number of interstate visitors to Tasmania for the Year<br>ending March 2018 was 1.07, up 1% from 1.06 the previous year.  |
|------------------------|----------------|------|---|
| Interstate nights      | 8.25 million   | Δ1%  | The total number of nights spent by interstate visitors to<br>Tasmania for the Year ending March 2018 was 8.25 million, up<br>1% from the previous year (was 8.16 million). |
| Interstate expenditure | \$1.91 billion | Δ 5% | Interstate visitor expenditure increased by 5% to \$1.91 billion (was \$1.82 billion in the year ending March 2017).  |

### Purpose of travel

| Interstate holiday<br>visitors  | 480,300 | Δ1%   | Of all interstate visitors, 480,300 were on holiday (up 1%), 302,400 were visiting friends or relatives (showing no significan change), 183,400 were on business (down 2%), and 34,100 were |
|---------------------------------|---------|-------|---|
| Interstate VFR                  | 302,400 | 0%    | travelling to attend a conference or convention (up 19%).   |
| Interstate business<br>travel   | 183,400 | ∇ 2%  |   |
| Interstate conference<br>travel | 34,100  | ∆ 19% |   |

### **Origin of visitors**

| Victorian visitors  | 436,900 | ∇ 4% | In terms of visitation to Tasmania from the key interstate markets, Victoria decreased by 4% to 436,900, NSW increas |
|---------------------|---------|------|--|
| NSW visitors        | 304,900 | Δ 6% | by 6% to 304,900, and Queensland increased by 4% to 171,600.   |
| Queensland visitors | 171,600 | Δ 4% | Together, these markets accounted for 86% of interstate visitation in the Year ending March 2018.                    |



### International Visitation (International Visitor Survey results)

### **Key statistics - Australia**

| International visitors               | 8.30 million | Δ 8% | A total of 8.30 million international visitors came to Australia in the year ending March 2018, up 8 per cent from the year ending March 2017.                                |
|--------------------------------------|--------------|------|---|
| International visitor<br>nights      | 269 million  | Δ 3% | International visitor nights spent in Australia increased by 3 per cent to 269 million.   |
| International visitor<br>expenditure | \$29 billion | Δ 7% | Total expenditure by international visitors in Australia for the year ending march 2018 increased by 7 per cent to \$29 billion <sup>1</sup> (including package expenditure). |

### Purpose of travel - Australia

TRA has advised that due to a continuing concern with the passenger data provided by the Department of Home Affairs (from which TRA derives its purpose of visit data), the latest IVS figures do not include information on purpose of visit. For more information, please see the TRA website.

### Origin of visitors - Australia

| China visitors | 1,292,000 | Δ 13% | For Australia's largest source markets, the following changes visitor numbers to Australia were recorded: China, up 13 per |
|----------------|-----------|-------|--|
| NZ visitors    | 1,239,500 | Δ1%   | cent; New Zealand, up I per cent; United Kingdom, up 4 per   |
| USA visitors   | 751,400   | Δ 10% | cent and the USA, up 10 per cent.  |
| UK visitors    | 698,800   | Δ 4%  |  |
| Japan visitors | 401,200   | Δ 3%  |  |

| International visitors                  | 300,400       | ∆ 20% | Tasmania received 300,400 international visitors during the year ending March 2018, up 20 per cent from 250,300 the previous year.  |
|---|---------------|-------|---|
| International visitor<br>nights         | 5.20 million  | ∆ 39% | The number of nights international visitors spent in Tasmania<br>increased by 44 per cent to 5.20 million, and the average length<br>of stay increased by 20 per cent to 17 nights. |
| International average<br>length of stay | 17 nights     | Δ 20% |   |
| International visitor expenditure       | \$559 million | ∆ 32% | Expenditure by international visitors increased by 32 per cent to \$559 million <sup>2</sup> .  |

### Key statistics - Tasmania

<sup>&</sup>lt;sup>1</sup> Expenditure for Total Australia (not modelled) includes small amounts that cannot be allocated to a particular state/territory <sup>2</sup> Modelled expenditure (includes package expenditure)



### Purpose of travel - Tasmania

TRA has advised that due to a continuing concern with the passenger data provided by the Department of Home Affairs (from which TRA derives its purpose of visit data), the latest IVS figures do not include information on purpose of visit. For more information, please see the TRA website.

| China visitors<br>USA visitors         | 45,900<br>44,200 | ∆ 46%<br>∆ 22% | For Tasmania's largest source markets, the following changes to<br>visitor numbers to the State were recorded: China, up 46 per<br>cent; USA, up 22 per cent; Hong Kong, up 12 per cent; United |
|--|------------------|----------------|---|
| HK visitors                            | 26,000           | Δ 12%          | Kingdom, down 2 per cent; the New Zealand, up 60 per cent.  |
| UK visitors                            | 25,000           | ∇ 2%           |   |
| NZ visitors                            | 23,100           | ∆ 60%          |   |
| Market share of international visitors |                  | Δ 3.6%         | Tasmania's share of all international visitors to Australia for the year ending March 2018 was 3.6 per cent, showing a small change compared with 3.2 per cent for the year ending March 2017.  |

### Origin of visitors - Tasmania

### **Intrastate Visitation**<sup>3</sup> (National Visitor Survey results)

### Purpose of travel - Intrastate

| Intrastate holiday<br>visitors | 701,000 | ∆ 25% | The number of overnight intrastate holiday trips in Tasmania<br>increased by 25%, VFR remained steady, and overnight business<br>trips increased by 20% in the year ending March 2018. |
|--------------------------------|---------|-------|--|
| Intrastate VFR                 | 437,000 | 0%    | tips increased by 20% in the year ending raterizoro.   |
| Intrastate business            | 281,000 | Δ 20% |  |

### Day and overnight trips - Intrastate

| Intrastate day trips          | 5.64 million | Δ1%   | In the year ending March 2018, the number of intrastate day trips in Tasmania increased by 1% whilst intrastate overnight |
|-------------------------------|--------------|-------|---|
| Intrastate overnight<br>trips | 1.50 million | Δ 16% | trips increased by 16% to 1.50 million compared to the year<br>ending March 2017.   |

### **Expenditure - Intrastate**

| Intrastate expenditure | \$432 million | Δ 22% | Total spend by overnight intrastate visitors in Tasmania<br>increased by 22% to \$432 million for the year ending March<br>2018. |
|------------------------|---------------|-------|--|
|------------------------|---------------|-------|--|



<sup>&</sup>lt;sup>3</sup> Travel undertaken by a visitor in their home state



## Total Visitors to Tasmania

| Table I. Total visitors to Tasmania on scheduled air and sea services |             |             |          |  |  |  |
|---|-------------|-------------|----------|--|--|--|
|   | YE Mar 2017 | YE Mar 2018 | % change |  |  |  |
| Visitors  |             |             |          |  |  |  |
| Visitors on scheduled air and sea                                     |             |             |          |  |  |  |
| services  | 1,265,300   | 1,284,600   | 1 2%     |  |  |  |

Table 2. Total visitors to Tasmania on scheduled air and sea services YE Mar 2017 YE Mar 2018 % change Visitors 29,900 🦊 Day visitors 33,200 -10% Overnight visitors 1,232,100 1,254,700 2% 1,265,300 Total visitors 1,284,600 2% ᠿ Nights 10.90 Nights (million) 10.83 Ĵ -1% Average length of stay (nights) 8.6 8.4 Û -2% Expenditure Expenditure (\$million) \$2,226 \$2,373 7% 5% Average spend per visitor \$1,759 \$1,847 \$219 7% Average spend per night \$204 Holiday spend (\$million) \$1,536 \$1,625 6% Purpose of Visit 640,300 Holiday 622,600 3% 337,900 Visit friends or relatives (VFR) 338,400 0% ⇒ 978,200 2% Total leisure (Holiday+VFR) 961,000 Business or employment 202,000 197,100 Ŷ -2% Convention/conference/seminar 33,000 38,500 ♠ 17% **Regions Visited** Southern 1,006,700 1,032,700 3% 374,900 391,100 East Coast 4% 690,500 695,200 1% Northern 505,200 506,400 0% Cradle Coast Mode of departure 1,121,900 1,139,000 2% Air visitors ♠ 143,400 145,600 2% Sea visitors ♠

Source: Tasmanian Visitor Survey (TVS), Tourism Tasmania





## Interstate Visitors to Tasmania

| Table 3. Interstate visitors to Tasmania on scheduled air and sea services |             |             |   |          |  |  |
|--|-------------|-------------|---|----------|--|--|
|  | YE Mar 2017 | YE Mar 2018 |   | % change |  |  |
| Visitors   |             |             | - |          |  |  |
| Day visitors   | 31,700      | 29,000      | Ŷ | -9%      |  |  |
| Overnight visitors   | 1,027,200   | 1,036,800   |   | 1%       |  |  |
| Total visitors   | 1,058,900   | 1,065,700   |   | 1%       |  |  |
| Nights   |             |             | - |          |  |  |
| Nights (million)   | 8.16        | 8.25        |   | 1%       |  |  |
| Average length of stay (nights)  | 7.7         | 7.7         | ⇒ | 0%       |  |  |
| Expenditure  |             |             |   |          |  |  |
| Expenditure (\$million)  | \$1,822     | \$1,909     |   | 5%       |  |  |
| Average spend per visitor  | \$1,720     | \$1,792     |   | 4%       |  |  |
| Average spend per night  | \$223       | \$231       |   | 4%       |  |  |
| Holiday spend (\$million)  | \$1,236     | \$1,258     |   | 2%       |  |  |
| Purpose of Visit   |             |             |   |          |  |  |
| Holiday  | 477,300     | 480,300     |   | 1%       |  |  |
| Visit friends or relatives (VFR)   | 302,700     | 302,400     | ⇒ | 0%       |  |  |
| Total leisure (Holiday+VFR)  | 780,100     | 782,600     | ⇒ | 0%       |  |  |
| Business or employment   | 186,700     | 183,400     | Ŷ | -2%      |  |  |
| Convention/conference/seminar  | 28,500      | 34,100      |   | 19%      |  |  |
| Regions Visited  |             |             |   |          |  |  |
| Southern   | 821,600     | 833,600     |   | 1%       |  |  |
| East Coast   | 276,100     | 283,300     |   | 3%       |  |  |
| Northern   | 565,100     | 562,000     | Ŷ | -1%      |  |  |
| Cradle Coast   | 404,900     | 408,900     |   | 1%       |  |  |
| Mode of departure  |             |             |   |          |  |  |
| Air visitors   | 926,200     | 928,700     | ┢ | 0%       |  |  |
| Sea visitors   | 132,700     | 137,100     |   | 3%       |  |  |

Source: Tasmanian Visitor Survey (TVS), Tourism Tasmania





| Table 4. Origin of interstate visitors to Tasmania |             |             |   |          |  |  |
|--|-------------|-------------|---|----------|--|--|
|  | YE Mar 2017 | YE Mar 2018 |   | % change |  |  |
| Victoria   | 454,000     | 436,900     | Ŷ | -4%      |  |  |
| N.S.W.   | 287,700     | 304,900     | ∱ | 6%       |  |  |
| Queensland   | 164,400     | 171,600     | ∱ | 4%       |  |  |
| South Australia                                    | 54,000      | 53,700      | Ŷ | -1%      |  |  |
| Western Australia                                  | 52,700      | 51,800      | ₽ | -2%      |  |  |
| A.C.T.   | 30,800      | 30,400      | ₽ | -2%      |  |  |
| N.T.   | 9,900       | 6,200       | Ŷ | -37%     |  |  |
| Total interstate visitors                          | 1,058,900   | 1,065,700   |   | ۱%       |  |  |

Source: Tasmanian Visitor Survey (TVS), Tourism Tasmania

## **International Visitors**

| Table 5. International visitors |             |             |          |          |             |             |          |        |
|---------------------------------|-------------|-------------|----------|----------|-------------|-------------|----------|--------|
|                                 | t           | to Tasmania |          |          | t           | o Australia |          |        |
|                                 |             |             |          |          |             |             |          |        |
|                                 | YE Mar 2017 | YE Mar 2018 | 9        | % Change | YE Mar 2017 | YE Mar 2018 | %        | Change |
| Visitors                        |             |             |          |          |             |             |          |        |
| International visitors          | 250,300     | 300,400     | 倉        | 20%      | 7,724,300   | 8,305,900   | ↑        | 8%     |
| Nights                          |             |             | -        |          |             |             |          |        |
| Nights ('000s)                  | 3,619       | 5,204       | 倉        | 44%      | 261,814     | 269,166     | ↑        | 3%     |
| Ave Length of stay (nights)     | 14.5        | 17.3        | 倉        | 20%      | 33.9        | 32.4        | <b>₽</b> | -4%    |
| Expenditure                     |             |             |          |          |             |             |          |        |
| Expenditure (\$million)         | \$424       | \$559       | 倉        | 32%      | \$27,225    | \$29,053    | ↑        | 7%     |
| Average spend per visitor       | \$1,693     | \$1,862     | 倉        | 10%      | \$3,525     | \$3,498     | <b>₽</b> | -1%    |
| Average spend per night         | \$117       | \$108       | ₽.       | -8%      | \$104       | \$108       | ♠        | 4%     |
| Holiday spend (\$million)       | \$257       | \$0         | ₽.       | -100%    | \$9,672     | \$0         | <b>₽</b> | -100%  |
| Purpose                         |             |             |          |          |             |             |          |        |
| Holiday                         | 196,400     | 0           | Ŷ        | -100%    | 3,839,300   | 0           | Ŷ        | -100%  |
| Visit friends & relatives (VFR) | 37,300      | 0           | <b>↓</b> | -100%    | 1,913,200   | 0           | Ŷ        | -100%  |
| Business                        | 16,300      | 0           | <b>↓</b> | -100%    | 833,900     | 0           | Ŷ        | -100%  |
| Education                       | 6,100       | 0           | ₽.       | -100%    | 534,800     | 0           | Ŷ        | -100%  |
| Employment                      | 5,600       | 0           | Ŧ        | -100%    | 292,100     | 0           | Ŷ        | -100%  |
| Other Reason                    | 200         | 0           | Ŧ        | -100%    | 311,100     | 0           | Ŷ        | -100%  |
| Total                           | 250,300     | 300,400     | ↑        | 20%      | 7,724,300   | 8,305,900   | ↑        | 8%     |

Source: International Visitor Survey (IVS), Tourism Research Australia

\* Modelled expenditure including package expenditure. The total expenditure in Australia does not include small amounts that cannot be allocated to a particular s

\*\* The sum of the reasons for visiting Tasmania may be greater than the total as a visitor can give more than one reason for their visit.





#### Table 6. International visitors to States/Territories

|                             |             |             |             |              |             | % Point       |
|-----------------------------|-------------|-------------|-------------|--------------|-------------|---------------|
|                             | YE Mar 2017 | YE Mar 2018 | % Change    | YE Mar 2017  | YE Mar 2018 | difference    |
| State/territory visited     | Visitors    |             |             | Market Share |             |               |
| New South Wales             | 3,999,400   | 4,337,900   | 1 8%        | 51.8%        | 52.2%       | 1 0.4%        |
| Victoria                    | 2,711,000   | 2,955,000   | 1 9%        | 35.1%        | 35.6%       | 10.5%         |
| Queensland                  | 2,593,600   | 2,736,400   | 1 6%        | 33.6%        | 32.9%       | 4 -0.6%       |
| South Australia             | 436,200     | 475,200     | 1 9%        | 5.6%         | 5.7%        | <b>⇒</b> 0.1% |
| Western Australia           | 956,700     | 967,300     | <b>↑</b> 1% | 12.4%        | 11.6%       | 4 -0.7%       |
| Tasmania                    | 250,300     | 300,400     | 1 20%       | 3.2%         | 3.6%        | 1 0.4%        |
| Northern Territory          | 300,700     | 287,400     | 4% -4%      | 3.9%         | 3.5%        | 4 -0.4%       |
| АСТ                         | 214,500     | 248,400     | 16%         | 2.8%         | 3.0%        | 1 0.2%        |
| Total visitors to Australia | 7,724,300   | 8,305,900   | 1 8%        | 100.0%       | 100.0%      | ⇒ 0.0%        |

Source: International Visitor Survey (IVS), Tourism Research Australia

% point difference - the difference between two percentages (i.e. the difference between 3% and 3.5% is 0.5 percentage points)

### Table 7. Origin of international visitors to Tasmania

| Table 7. Origin of international visit |             |                   |             |             |                  | % Point        |  |  |
|--|-------------|-------------------|-------------|-------------|------------------|----------------|--|--|
|  | YE Mar 2017 | YE Mar 2018       | % Change    | YE Mar 2017 | YE Mar 2018      | difference     |  |  |
| Country of origin                      | Vis         | itors to Tasmania |             | Nation      | nal Market Share | et Share       |  |  |
| New Zealand                            | 14,500      | 23,100            | 1 60%       | 1.2%        | 1.9%             | 1.7%           |  |  |
| Japan                                  | 9,000       | 5,400             | 40% -40     | 2.3%        | 1.3%             | <b>↓</b> -1.0% |  |  |
| Hong Kong                              | 23,300      | 26,000            | 12%         | 10.6%       | 9.4%             | <b>↓</b> -1.2% |  |  |
| Singapore                              | 13,000      | 17,300            | 1 33%       | 3.4%        | 4.5%             | 1.1%           |  |  |
| Malaysia                               | 14,000      | 13,700            | <b>-</b> 2% | 4.0%        | 3.9%             | <b>-</b> 0.2%  |  |  |
| Indonesia                              | 2,600       | 2,000             | 4 -24%      | 1.6%        | 1.1%             | <b>-</b> 0.5%  |  |  |
| Taiwan                                 | 6,100       | 5,100             | 4 -17%      | 3.9%        | 2.9%             | <b>↓</b> -1.0% |  |  |
| Thailand                               | 2,700       | 4,100             | 1 52%       | 3.1%        | 4.5%             | <b>1</b> .4%   |  |  |
| Korea                                  | 4,500       | 1,800             | 4 -61%      | 1.7%        | 0.6%             | 🦊 -I.I%        |  |  |
| China                                  | 31,400      | 45,900            | 16%         | 2.7%        | 3.6%             | 1.8%           |  |  |
| India                                  | 5,600       | 9,500             | 1 68%       | 2.2%        | 3.2%             | 1.9%           |  |  |
| Other Asia                             | 5,000       | 8,500             | 1 69%       | 1.7%        | 2.4%             | 1.7%           |  |  |
| United States of America               | 36,200      | 44,200            | 1 22%       | 5.3%        | 5.9%             | 1.6%           |  |  |
| Canada                                 | 8,000       | 9,900             | 1 24%       | 5.4%        | 6.1%             | 1.7%           |  |  |
| United Kingdom                         | 25,400      | 25,000            | 4 -2%       | 3.8%        | 3.6%             | <b>-</b> 0.2%  |  |  |
| Germany                                | 12,300      | 12,800            | 1 5%        | 6.2%        | 6.4%             | 10.2%          |  |  |
| Scandinavia                            | 3,400       | 6,400             | 1 89%       | 3.4%        | 6.0%             | 1.6%           |  |  |
| France                                 | 5,100       | 9,400             | 1 83%       | 4.4%        | 7.5%             | <b>1</b> 3.1%  |  |  |
| Italy                                  | 3,000       | 2,000             | 4 -32%      | 4.0%        | 2.8%             | 🦊 -I.2%        |  |  |
| Netherlands                            | 3,600       | 4,000             | 11%         | 7.1%        | 7.4%             | 1.3%           |  |  |
| Switzerland                            | 3,300       | 2,700             | 4 -18%      | 6.4%        | 5.1%             | <b>↓</b> -1.4% |  |  |
| Other Europe                           | 9,100       | 11,200            | 1 23%       | 4.0%        | 4.7%             | 1.7%           |  |  |
| Other Countries                        | 9,300       | 10,300            | 11%         | 1.9%        | 2.0%             | ⇒ 0.0%         |  |  |
| Total                                  | 250,300     | 300,400           | 1 20%       | 3.2%        | 3.6%             | 1 0.4%         |  |  |

Source: International Visitor Survey, Tourism Research Australia

% point difference - the difference between two percentages (i.e. the difference between 3% and 3.5% is 0.5 percentage points)





## **Intrastate Visitors**

| Table 8. Intrastate OVERNIGHT Travel |             |             |   |          |             |             |             |
|--------------------------------------|-------------|-------------|---|----------|-------------|-------------|-------------|
|                                      | Tasmania    |             |   |          | Australia   |             |             |
|                                      | YE Mar 2017 | YE Mar 2018 |   | % change | YE Mar 2017 | YE Mar 2018 | % chang     |
| Visitors                             |             |             |   |          |             |             |             |
| Overnight visitors ('000s)           | 1,294       | 1,504       | ↑ | 16%      | 61,877      | 65,925      | <b>1</b> 79 |
| Nights                               |             |             |   |          |             |             |             |
| Nights ('000s)                       | 3,097       | 3,677       | ↑ | 19%      | 187,126     | 200,594     | <b>1</b> 79 |
| Average length of stay (nights)      | 2.4         | 2.4         | ↑ | 2%       | 3.0         | 3.0         | 19          |
| Expenditure                          |             |             |   |          |             |             |             |
| Expenditure (\$million)              | \$353       | \$432       | ↑ | 22%      | \$25,447    | \$27,057    | <b>1</b> 6% |
| Spend per visitor                    | \$273       | \$287       | ↑ | 5%       | \$411       | \$410       | 🔶 0%        |
| Spend per night                      | \$114       | \$117       | 倉 | 3%       | \$136       | \$135       | 4 -19       |
| Purpose('000s)                       |             |             |   |          |             |             |             |
| Holiday                              | 561         | 701         | ↑ | 25%      | 25,968      | 27,902      | <b>1</b> 7% |
| Visit friends &/or relatives (VFR)   | 435         | 437         | ⇒ | 0%       | 21,601      | 22,821      | <b>1</b> 6% |
| Business                             | 234         | 281         | ↑ | 20%      | 10,835      | 11,569      | <b>1</b> 7% |
| Other reason                         | 71          | 75          | ↑ | 6%       | 3,999       | 4,168       | 19          |
| Total overnight intrastate visitors  | ١,294       | 1,504       | 倉 | 16%      | 61,877      | 65,925      | <b>1</b> 7% |

Source: National Visitor Survey (NVS), Tourism Research Australia

| Table 9. Intrastate DAY Travel          |             |             |              |             |             |          |  |
|---|-------------|-------------|--------------|-------------|-------------|----------|--|
|   |             | Tasmania    |              | Australia   |             |          |  |
|   | YE Mar 2017 | YE Mar 2018 | % change     | YE Mar 2017 | YE Mar 2018 | % change |  |
| Visitor                                 | ·           |             |              |             |             |          |  |
| Day visitors ('000s)                    | 5,583       | 5,644       | <b>↑</b> I%  | 177,553     | 184,998     | 1 4%     |  |
| Total intrastate Day+Overnight visitors | 6,877       | 7,148       | <b>↑</b> 4%  | ,           |             |          |  |
| ('000s)                                 | 0,077       | 7,170       |              | 239,430     | 250,923     | 1 5%     |  |
| Expenditure                             |             |             |              |             |             |          |  |
| Expenditure (\$million)                 | \$634       | \$632       | <b>⇔</b> 0%  | \$19,583    | \$20,765    | 1 6%     |  |
| Spend per visitor                       | \$114       | \$112       | <b>↓</b> -1% | \$110       | \$112       | 1 2%     |  |
| Purpose('000s)                          |             |             |              |             |             | -        |  |
| Holiday                                 | 3,090       | 3,051       | <b>↓</b> -1% | 87,176      | 92,540      | 1 6%     |  |
| Visit friends &/or relatives (VFR)      | 1,131       | 1,291       | 14%          | 48,438      | 53,137      | 10%      |  |
| Business                                | 483         | 348         | <b>-</b> 28% | 17,637      | 16,117      | 4 -9%    |  |
| Other reason                            | 879         | 954         | 1 9%         | 24,302      | 23,203      | 4 -5%    |  |
| Total day intrastate visitors           | 5,583       | 5,644       | <b>↑</b> 1%  | 177,553     | 184,998     | 1 4%     |  |

Source: National Visitor Survey (NVS), Tourism Research Australia





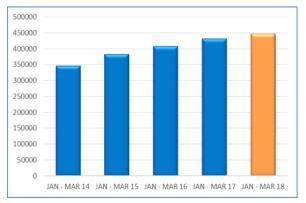
## Tasmanian Tourism Snapshot - Quarter ending March 2018

The TVS reports the following key findings for visitors during the January - March 2018 quarter.

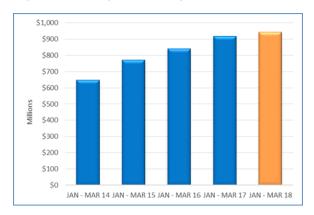
### Key statistics - Quarter | 2018

| QI Total visitors         | 446,300       | Δ 3%  | The total number of visitors to Tasmania for the March quarter 2018 was 446,300, up 3% from 431,400 the previous year (Fig. 1).                        |
|---------------------------|---------------|-------|--|
| QI Total nights           | 4.22 million  | 0%    | The total number of nights spent by visitors to Tasmania for<br>the March quarter 2018 remained steady to 4.22 million (was<br>4.23 million) (Fig. 2). |
| Q1 Visitor<br>expenditure | \$944 million | Δ 3%  | Visitor expenditure was \$944 million, up 3% from the same quarter of the previous year (was \$918 million) (Fig. 3).                                  |
| Q1 Holiday visitors       | 254,800       | Δ4%   | Of all visitors for the quarter, 254,800 (up 4%) were on<br>holiday, 109,300 (down 3%) were visiting friends or relatives,                             |
| Q1 VFR                    | 109,300       | ∇ 3%  | 54,000 (up 15%) were on business, and 6,000 (up 27%) were  |
| Q1 Business               | 54,000        | Δ 15% | travelling to attend a conference or convention (Fig. 4).  |
| QI Conference             | 6,000         | Δ27%  |  |

### Fig. I. Total Visitors to Tasmania by Quarter







### Fig. 2. Total Nights by Quarter

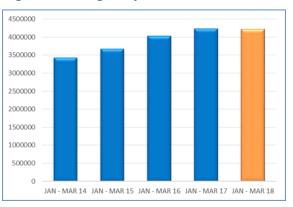


Fig. 4. Total Holiday Visitors by Quarter







## Where do the statistics come from?

### Tasmanian Visitor Survey (TVS)

The TVS is an exit survey designed to provide a profile of the characteristics, travel behaviour and expenditure of international and domestic visitors to Tasmania. It is nationally acknowledged as the most reliable source of statistical data about visitors to Tasmania, being based on a sample of more than 9,000 visitors per year. As an island, Tasmania has a natural advantage over other destinations when it comes to surveys of this type, because visitors can be more accurately counted as they depart via air and sea ports.

More detailed statistics from the TVS are also available through Tourism Tasmania's corporate website at <u>www.tvsanalyser.com.au</u>. The TVS Analyser service provides you with easy online access to a range of other useful visitor statistics and tables from the TVS which you can investigate and print for your own use.

### International Visitor Survey (IVS)

The IVS is administered by Tourism Research Australia. The IVS is the most comprehensive source of information on international visitors to Australia. The survey gathers information from visitors about, among other things; the number of nights they stayed in Australia, travel arrangements, reasons for visiting, places visited, information sources they used to find out about Australia prior to leaving home, impressions of aspects of Australia, income earned and expenditure on the trip. The IVS samples 40,000 departing, short-term international travellers in the departure lounges of eight international airports across Australia - Sydney, Melbourne, Brisbane, Cairns, Perth, Adelaide, Darwin and the Gold Coast.

### National Visitor Survey (NVS)

The NVS is also administered by Tourism Research Australia. The NVS measures the characteristics and travel patterns of domestic tourists within Australia, including intrastate day and overnight travel. The survey results come from telephone interviews conducted with an annual sample of 120,000 Australian residents. The survey collects details about their recent travel for day trips, trips involving overnight stays and overseas travel. The NVS provides the only source of information about day and overnight travel by Tasmanians in their own state.

## Why the TVS and IVS figures don't match up

Each survey is conducted by a different organisation which uses different sampling and 'weighting' methods to determine total numbers. As a result, the statistics from each survey will give differing results for identical subjects and are unlikely to tally if added together

### Caution

You are advised to exercise care when interpreting figures contained in this report or TVS Analyser. These figures are collected from a sample of visitors. They may be different from the real figure if data from 100% of all visitors could have been collected. Therefore, these estimates may be subject to chance variation, or sampling error. Smaller estimates under 1000 must be treated with greater caution.

