

## Tasmanian Tourism Snapshot - Year ending March 2018

The Tasmanian Tourism Snapshot is published every quarter, using the latest figures from the Tasmanian Visitor Survey (TVS), the International Visitor Survey (IVS) and the National Visitor Survey (NVS) to provide you with a statistical overview about international and interstate visitors to Tasmania, as well as intrastate travel by Tasmanians. Information about these three surveys is at the back of the Snapshot.

While the Tasmanian Tourism Snapshot provides a useful overview of visitors to Tasmania, more detailed statistics are available at Tourism Tasmania's corporate website. The TVS database service provides you with easy online access to a range of other useful statistics and tables about our visitors which you can investigate and print for your own use.

### **Total Visitation to Tasmania** (Tasmanian Visitor Survey results unless otherwise stated)

### **Key statistics**

Total visitors	1.28 million	▲ 2%	For the Year ending March 2018, there were 1.28 million visitors, up 2% from 1.27 million for the previous year.
Total nights	10.83 million	Δ1%	Total nights spent by visitors in the state increased by 1% to 10.83 million.
Visitor expenditure	\$2.37 billion	Δ 7%	Visitor expenditure increased by 7% to \$2.37 billion.
Interstate visitors	1.07 million	Δ1%	The number of interstate visitors to Tasmania increased by 1% to 1.07 million (was 1.06 million).
International visitors (Source: IVS)	300,400	Δ 20%	Tasmania received 300,400 international visitors during the year ending March 2018, up 20 per cent from 250,300 the previous year.

### **Purpose of travel**

Holiday visitors	640,300	Δ 3%	The total number of visitors holidaying in Tasmania during the Year ending March 2018 was 640,300, up 3% compared to the previous year (was 622,600).
Holiday nights	5.79 million	Δ 8%	The total number of nights spent by holiday visitors to Tasmania for the Year ending March 2018 was 5.79 million, up 8% from the previous year (was 5.36 million)
Holiday expenditure	\$1.63 billion	Δ 6%	Holiday visitor expenditure for the year was up 6% to \$1.63 billion (was \$1.54 billion).
Visiting friends and relatives (VFR)	337,900	0%	Those who came to visit friends and relatives remained steady. The number of nights and expenditure for VFR in Tasmania remained steady also.
Business travel	197,100	∇ 2%	Of all visitors, 197,100 (down 2%) were on business while 38,500 (up 17%) were travelling to attend a conference or
Conference travel	38,500	Δ 17%	convention.



### **Regional visitation**

South	1,032,700	Δ 3%	For the Year ending March 2018, data from the TVS for the four tourism regions reported the following changes in visitor
East	391,100	Δ4%	numbers: Southern, up 3%; East Coast, up 4%; Northern, up 1%;
North	695,200	Δ1%	and Cradle Coast showed no significant change.
Cradle Coast	506,400	0%	

### Mode of travel

Air	89%	Δ2%	For the Year ending March 2018, 89% of all visitors to Tasmania travelled by scheduled air services and 11% travelled by sea.
Spirit of Tasmania	11%	Δ 2%	The total number of visitors travelling by scheduled air was up 2% and sea services was up 2% from the previous year.

## Interstate Visitation to Tasmania (Tasmanian Visitor Survey results)

### **Key statistics**

Interstate visitors	1.07 million	Δ1%	The total number of interstate visitors to Tasmania for the Year ending March 2018 was 1.07, up 1% from 1.06 the previous year.
Interstate nights	8.25 million	Δ1%	The total number of nights spent by interstate visitors to Tasmania for the Year ending March 2018 was 8.25 million, up 1% from the previous year (was 8.16 million).
Interstate expenditure	\$1.91 billion	Δ 5%	Interstate visitor expenditure increased by 5% to \$1.91 billion (was \$1.82 billion in the year ending March 2017).

### Purpose of travel

Interstate holiday visitors	480,300	Δ1%	Of all interstate visitors, 480,300 were on holiday (up 1%), 302,400 were visiting friends or relatives (showing no significan change), 183,400 were on business (down 2%), and 34,100 were
Interstate VFR	302,400	0%	travelling to attend a conference or convention (up 19%).
Interstate business travel	183,400	∇ 2%	
Interstate conference travel	34,100	∆ 19%	

### **Origin of visitors**

Victorian visitors	436,900	∇ 4%	In terms of visitation to Tasmania from the key interstate markets, Victoria decreased by 4% to 436,900, NSW increas
NSW visitors	304,900	Δ 6%	by 6% to 304,900, and Queensland increased by 4% to 171,600.
Queensland visitors	171,600	Δ 4%	Together, these markets accounted for 86% of interstate visitation in the Year ending March 2018.



### International Visitation (International Visitor Survey results)

### **Key statistics - Australia**

International visitors	8.30 million	Δ 8%	A total of 8.30 million international visitors came to Australia in the year ending March 2018, up 8 per cent from the year ending March 2017.
International visitor nights	269 million	Δ 3%	International visitor nights spent in Australia increased by 3 per cent to 269 million.
International visitor expenditure	\$29 billion	Δ 7%	Total expenditure by international visitors in Australia for the year ending march 2018 increased by 7 per cent to \$29 billion <sup>1</sup> (including package expenditure).

### Purpose of travel - Australia

TRA has advised that due to a continuing concern with the passenger data provided by the Department of Home Affairs (from which TRA derives its purpose of visit data), the latest IVS figures do not include information on purpose of visit. For more information, please see the TRA website.

### Origin of visitors - Australia

China visitors	1,292,000	Δ 13%	For Australia's largest source markets, the following changes visitor numbers to Australia were recorded: China, up 13 per
NZ visitors	1,239,500	Δ1%	cent; New Zealand, up I per cent; United Kingdom, up 4 per
USA visitors	751,400	Δ 10%	cent and the USA, up 10 per cent.
UK visitors	698,800	Δ 4%	
Japan visitors	401,200	Δ 3%	

International visitors	300,400	∆ 20%	Tasmania received 300,400 international visitors during the year ending March 2018, up 20 per cent from 250,300 the previous year.
International visitor nights	5.20 million	∆ 39%	The number of nights international visitors spent in Tasmania increased by 44 per cent to 5.20 million, and the average length of stay increased by 20 per cent to 17 nights.
International average length of stay	17 nights	Δ 20%	
International visitor expenditure	\$559 million	∆ 32%	Expenditure by international visitors increased by 32 per cent to \$559 million <sup>2</sup> .

### Key statistics - Tasmania

<sup>&</sup>lt;sup>1</sup> Expenditure for Total Australia (not modelled) includes small amounts that cannot be allocated to a particular state/territory <sup>2</sup> Modelled expenditure (includes package expenditure)



### Purpose of travel - Tasmania

TRA has advised that due to a continuing concern with the passenger data provided by the Department of Home Affairs (from which TRA derives its purpose of visit data), the latest IVS figures do not include information on purpose of visit. For more information, please see the TRA website.

China visitors USA visitors	45,900 44,200	∆ 46% ∆ 22%	For Tasmania's largest source markets, the following changes to visitor numbers to the State were recorded: China, up 46 per cent; USA, up 22 per cent; Hong Kong, up 12 per cent; United
HK visitors	26,000	Δ 12%	Kingdom, down 2 per cent; the New Zealand, up 60 per cent.
UK visitors	25,000	∇ 2%	
NZ visitors	23,100	∆ 60%	
Market share of international visitors		Δ 3.6%	Tasmania's share of all international visitors to Australia for the year ending March 2018 was 3.6 per cent, showing a small change compared with 3.2 per cent for the year ending March 2017.

### Origin of visitors - Tasmania

### **Intrastate Visitation**<sup>3</sup> (National Visitor Survey results)

### Purpose of travel - Intrastate

Intrastate holiday visitors	701,000	∆ 25%	The number of overnight intrastate holiday trips in Tasmania increased by 25%, VFR remained steady, and overnight business trips increased by 20% in the year ending March 2018.
Intrastate VFR	437,000	0%	tips increased by 20% in the year ending raterizoro.
Intrastate business	281,000	Δ 20%	

### Day and overnight trips - Intrastate

Intrastate day trips	5.64 million	Δ1%	In the year ending March 2018, the number of intrastate day trips in Tasmania increased by 1% whilst intrastate overnight
Intrastate overnight trips	1.50 million	Δ 16%	trips increased by 16% to 1.50 million compared to the year ending March 2017.

### **Expenditure - Intrastate**

Intrastate expenditure	\$432 million	Δ 22%	Total spend by overnight intrastate visitors in Tasmania increased by 22% to \$432 million for the year ending March 2018.
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<sup>&</sup>lt;sup>3</sup> Travel undertaken by a visitor in their home state



## Total Visitors to Tasmania

Table I. Total visitors to Tasmania on scheduled air and sea services						
	YE Mar 2017	YE Mar 2018	% change			
Visitors						
Visitors on scheduled air and sea						
services	1,265,300	1,284,600	1 2%			

Table 2. Total visitors to Tasmania on scheduled air and sea services YE Mar 2017 YE Mar 2018 % change Visitors 29,900 🦊 Day visitors 33,200 -10% Overnight visitors 1,232,100 1,254,700 2% 1,265,300 Total visitors 1,284,600 2% ᠿ Nights 10.90 Nights (million) 10.83 Ĵ -1% Average length of stay (nights) 8.6 8.4 Û -2% Expenditure Expenditure (\$million) \$2,226 \$2,373 7% 5% Average spend per visitor \$1,759 \$1,847 \$219 7% Average spend per night \$204 Holiday spend (\$million) \$1,536 \$1,625 6% Purpose of Visit 640,300 Holiday 622,600 3% 337,900 Visit friends or relatives (VFR) 338,400 0% ⇒ 978,200 2% Total leisure (Holiday+VFR) 961,000 Business or employment 202,000 197,100 Ŷ -2% Convention/conference/seminar 33,000 38,500 ♠ 17% **Regions Visited** Southern 1,006,700 1,032,700 3% 374,900 391,100 East Coast 4% 690,500 695,200 1% Northern 505,200 506,400 0% Cradle Coast Mode of departure 1,121,900 1,139,000 2% Air visitors ♠ 143,400 145,600 2% Sea visitors ♠

Source: Tasmanian Visitor Survey (TVS), Tourism Tasmania





## Interstate Visitors to Tasmania

Table 3. Interstate visitors to Tasmania on scheduled air and sea services						
	YE Mar 2017	YE Mar 2018		% change		
Visitors			-			
Day visitors	31,700	29,000	Ŷ	-9%		
Overnight visitors	1,027,200	1,036,800		1%		
Total visitors	1,058,900	1,065,700		1%		
Nights			-			
Nights (million)	8.16	8.25		1%		
Average length of stay (nights)	7.7	7.7	⇒	0%		
Expenditure						
Expenditure (\$million)	\$1,822	\$1,909		5%		
Average spend per visitor	\$1,720	\$1,792		4%		
Average spend per night	\$223	\$231		4%		
Holiday spend (\$million)	\$1,236	\$1,258		2%		
Purpose of Visit						
Holiday	477,300	480,300		1%		
Visit friends or relatives (VFR)	302,700	302,400	⇒	0%		
Total leisure (Holiday+VFR)	780,100	782,600	⇒	0%		
Business or employment	186,700	183,400	Ŷ	-2%		
Convention/conference/seminar	28,500	34,100		19%		
Regions Visited						
Southern	821,600	833,600		1%		
East Coast	276,100	283,300		3%		
Northern	565,100	562,000	Ŷ	-1%		
Cradle Coast	404,900	408,900		1%		
Mode of departure						
Air visitors	926,200	928,700	┢	0%		
Sea visitors	132,700	137,100		3%		

Source: Tasmanian Visitor Survey (TVS), Tourism Tasmania





Table 4. Origin of interstate visitors to Tasmania						
	YE Mar 2017	YE Mar 2018		% change		
Victoria	454,000	436,900	Ŷ	-4%		
N.S.W.	287,700	304,900	∱	6%		
Queensland	164,400	171,600	∱	4%		
South Australia	54,000	53,700	Ŷ	-1%		
Western Australia	52,700	51,800	₽	-2%		
A.C.T.	30,800	30,400	₽	-2%		
N.T.	9,900	6,200	Ŷ	-37%		
Total interstate visitors	1,058,900	1,065,700		۱%		

Source: Tasmanian Visitor Survey (TVS), Tourism Tasmania

## **International Visitors**

Table 5. International visitors								
	t	to Tasmania			t	o Australia		
	YE Mar 2017	YE Mar 2018	9	% Change	YE Mar 2017	YE Mar 2018	%	Change
Visitors								
International visitors	250,300	300,400	倉	20%	7,724,300	8,305,900	↑	8%
Nights			-					
Nights ('000s)	3,619	5,204	倉	44%	261,814	269,166	↑	3%
Ave Length of stay (nights)	14.5	17.3	倉	20%	33.9	32.4	<b>₽</b>	-4%
Expenditure								
Expenditure (\$million)	\$424	\$559	倉	32%	\$27,225	\$29,053	↑	7%
Average spend per visitor	\$1,693	\$1,862	倉	10%	\$3,525	\$3,498	<b>₽</b>	-1%
Average spend per night	\$117	\$108	₽.	-8%	\$104	\$108	♠	4%
Holiday spend (\$million)	\$257	\$0	₽.	-100%	\$9,672	\$0	<b>₽</b>	-100%
Purpose								
Holiday	196,400	0	Ŷ	-100%	3,839,300	0	Ŷ	-100%
Visit friends & relatives (VFR)	37,300	0	<b>↓</b>	-100%	1,913,200	0	Ŷ	-100%
Business	16,300	0	<b>↓</b>	-100%	833,900	0	Ŷ	-100%
Education	6,100	0	₽.	-100%	534,800	0	Ŷ	-100%
Employment	5,600	0	Ŧ	-100%	292,100	0	Ŷ	-100%
Other Reason	200	0	Ŧ	-100%	311,100	0	Ŷ	-100%
Total	250,300	300,400	↑	20%	7,724,300	8,305,900	↑	8%

Source: International Visitor Survey (IVS), Tourism Research Australia

\* Modelled expenditure including package expenditure. The total expenditure in Australia does not include small amounts that cannot be allocated to a particular s

\*\* The sum of the reasons for visiting Tasmania may be greater than the total as a visitor can give more than one reason for their visit.





#### Table 6. International visitors to States/Territories

						% Point
	YE Mar 2017	YE Mar 2018	% Change	YE Mar 2017	YE Mar 2018	difference
State/territory visited	Visitors			Market Share		
New South Wales	3,999,400	4,337,900	1 8%	51.8%	52.2%	1 0.4%
Victoria	2,711,000	2,955,000	1 9%	35.1%	35.6%	10.5%
Queensland	2,593,600	2,736,400	1 6%	33.6%	32.9%	4 -0.6%
South Australia	436,200	475,200	1 9%	5.6%	5.7%	<b>⇒</b> 0.1%
Western Australia	956,700	967,300	<b>↑</b> 1%	12.4%	11.6%	4 -0.7%
Tasmania	250,300	300,400	1 20%	3.2%	3.6%	1 0.4%
Northern Territory	300,700	287,400	4% -4%	3.9%	3.5%	4 -0.4%
АСТ	214,500	248,400	16%	2.8%	3.0%	1 0.2%
Total visitors to Australia	7,724,300	8,305,900	1 8%	100.0%	100.0%	⇒ 0.0%

Source: International Visitor Survey (IVS), Tourism Research Australia

% point difference - the difference between two percentages (i.e. the difference between 3% and 3.5% is 0.5 percentage points)

### Table 7. Origin of international visitors to Tasmania

Table 7. Origin of international visit						% Point		
	YE Mar 2017	YE Mar 2018	% Change	YE Mar 2017	YE Mar 2018	difference		
Country of origin	Vis	itors to Tasmania		Nation	nal Market Share	et Share		
New Zealand	14,500	23,100	1 60%	1.2%	1.9%	1.7%		
Japan	9,000	5,400	40% -40	2.3%	1.3%	<b>↓</b> -1.0%		
Hong Kong	23,300	26,000	12%	10.6%	9.4%	<b>↓</b> -1.2%		
Singapore	13,000	17,300	1 33%	3.4%	4.5%	1.1%		
Malaysia	14,000	13,700	<b>-</b> 2%	4.0%	3.9%	<b>-</b> 0.2%		
Indonesia	2,600	2,000	4 -24%	1.6%	1.1%	<b>-</b> 0.5%		
Taiwan	6,100	5,100	4 -17%	3.9%	2.9%	<b>↓</b> -1.0%		
Thailand	2,700	4,100	1 52%	3.1%	4.5%	<b>1</b> .4%		
Korea	4,500	1,800	4 -61%	1.7%	0.6%	🦊 -I.I%		
China	31,400	45,900	16%	2.7%	3.6%	1.8%		
India	5,600	9,500	1 68%	2.2%	3.2%	1.9%		
Other Asia	5,000	8,500	1 69%	1.7%	2.4%	1.7%		
United States of America	36,200	44,200	1 22%	5.3%	5.9%	1.6%		
Canada	8,000	9,900	1 24%	5.4%	6.1%	1.7%		
United Kingdom	25,400	25,000	4 -2%	3.8%	3.6%	<b>-</b> 0.2%		
Germany	12,300	12,800	1 5%	6.2%	6.4%	10.2%		
Scandinavia	3,400	6,400	1 89%	3.4%	6.0%	1.6%		
France	5,100	9,400	1 83%	4.4%	7.5%	<b>1</b> 3.1%		
Italy	3,000	2,000	4 -32%	4.0%	2.8%	🦊 -I.2%		
Netherlands	3,600	4,000	11%	7.1%	7.4%	1.3%		
Switzerland	3,300	2,700	4 -18%	6.4%	5.1%	<b>↓</b> -1.4%		
Other Europe	9,100	11,200	1 23%	4.0%	4.7%	1.7%		
Other Countries	9,300	10,300	11%	1.9%	2.0%	⇒ 0.0%		
Total	250,300	300,400	1 20%	3.2%	3.6%	1 0.4%		

Source: International Visitor Survey, Tourism Research Australia

% point difference - the difference between two percentages (i.e. the difference between 3% and 3.5% is 0.5 percentage points)





## **Intrastate Visitors**

Table 8. Intrastate OVERNIGHT Travel							
	Tasmania				Australia		
	YE Mar 2017	YE Mar 2018		% change	YE Mar 2017	YE Mar 2018	% chang
Visitors							
Overnight visitors ('000s)	1,294	1,504	↑	16%	61,877	65,925	<b>1</b> 79
Nights							
Nights ('000s)	3,097	3,677	↑	19%	187,126	200,594	<b>1</b> 79
Average length of stay (nights)	2.4	2.4	↑	2%	3.0	3.0	19
Expenditure							
Expenditure (\$million)	\$353	\$432	↑	22%	\$25,447	\$27,057	<b>1</b> 6%
Spend per visitor	\$273	\$287	↑	5%	\$411	\$410	🔶 0%
Spend per night	\$114	\$117	倉	3%	\$136	\$135	4 -19
Purpose('000s)							
Holiday	561	701	↑	25%	25,968	27,902	<b>1</b> 7%
Visit friends &/or relatives (VFR)	435	437	⇒	0%	21,601	22,821	<b>1</b> 6%
Business	234	281	↑	20%	10,835	11,569	<b>1</b> 7%
Other reason	71	75	↑	6%	3,999	4,168	19
Total overnight intrastate visitors	١,294	1,504	倉	16%	61,877	65,925	<b>1</b> 7%

Source: National Visitor Survey (NVS), Tourism Research Australia

Table 9. Intrastate DAY Travel							
		Tasmania		Australia			
	YE Mar 2017	YE Mar 2018	% change	YE Mar 2017	YE Mar 2018	% change	
Visitor	·						
Day visitors ('000s)	5,583	5,644	<b>↑</b> I%	177,553	184,998	1 4%	
Total intrastate Day+Overnight visitors	6,877	7,148	<b>↑</b> 4%	,			
('000s)	0,077	7,170		239,430	250,923	1 5%	
Expenditure							
Expenditure (\$million)	\$634	\$632	<b>⇔</b> 0%	\$19,583	\$20,765	1 6%	
Spend per visitor	\$114	\$112	<b>↓</b> -1%	\$110	\$112	1 2%	
Purpose('000s)						-	
Holiday	3,090	3,051	<b>↓</b> -1%	87,176	92,540	1 6%	
Visit friends &/or relatives (VFR)	1,131	1,291	14%	48,438	53,137	10%	
Business	483	348	<b>-</b> 28%	17,637	16,117	4 -9%	
Other reason	879	954	1 9%	24,302	23,203	4 -5%	
Total day intrastate visitors	5,583	5,644	<b>↑</b> 1%	177,553	184,998	1 4%	

Source: National Visitor Survey (NVS), Tourism Research Australia





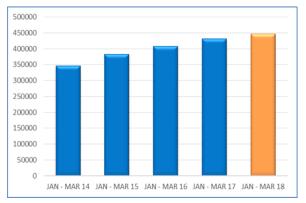
## Tasmanian Tourism Snapshot - Quarter ending March 2018

The TVS reports the following key findings for visitors during the January - March 2018 quarter.

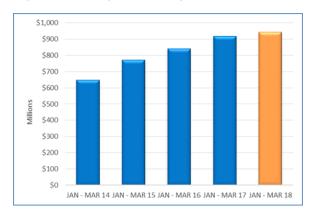
### Key statistics - Quarter | 2018

QI Total visitors	446,300	Δ 3%	The total number of visitors to Tasmania for the March quarter 2018 was 446,300, up 3% from 431,400 the previous year (Fig. 1).
QI Total nights	4.22 million	0%	The total number of nights spent by visitors to Tasmania for the March quarter 2018 remained steady to 4.22 million (was 4.23 million) (Fig. 2).
Q1 Visitor expenditure	\$944 million	Δ 3%	Visitor expenditure was \$944 million, up 3% from the same quarter of the previous year (was \$918 million) (Fig. 3).
Q1 Holiday visitors	254,800	Δ4%	Of all visitors for the quarter, 254,800 (up 4%) were on holiday, 109,300 (down 3%) were visiting friends or relatives,
Q1 VFR	109,300	∇ 3%	54,000 (up 15%) were on business, and 6,000 (up 27%) were
Q1 Business	54,000	Δ 15%	travelling to attend a conference or convention (Fig. 4).
QI Conference	6,000	Δ27%	

### Fig. I. Total Visitors to Tasmania by Quarter







### Fig. 2. Total Nights by Quarter

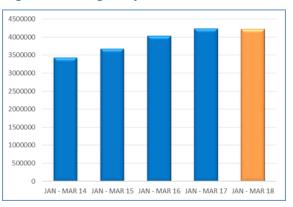
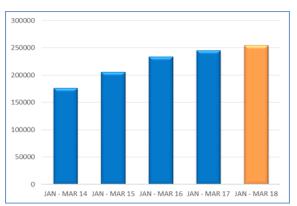


Fig. 4. Total Holiday Visitors by Quarter







## Where do the statistics come from?

### Tasmanian Visitor Survey (TVS)

The TVS is an exit survey designed to provide a profile of the characteristics, travel behaviour and expenditure of international and domestic visitors to Tasmania. It is nationally acknowledged as the most reliable source of statistical data about visitors to Tasmania, being based on a sample of more than 9,000 visitors per year. As an island, Tasmania has a natural advantage over other destinations when it comes to surveys of this type, because visitors can be more accurately counted as they depart via air and sea ports.

More detailed statistics from the TVS are also available through Tourism Tasmania's corporate website at <u>www.tvsanalyser.com.au</u>. The TVS Analyser service provides you with easy online access to a range of other useful visitor statistics and tables from the TVS which you can investigate and print for your own use.

### International Visitor Survey (IVS)

The IVS is administered by Tourism Research Australia. The IVS is the most comprehensive source of information on international visitors to Australia. The survey gathers information from visitors about, among other things; the number of nights they stayed in Australia, travel arrangements, reasons for visiting, places visited, information sources they used to find out about Australia prior to leaving home, impressions of aspects of Australia, income earned and expenditure on the trip. The IVS samples 40,000 departing, short-term international travellers in the departure lounges of eight international airports across Australia - Sydney, Melbourne, Brisbane, Cairns, Perth, Adelaide, Darwin and the Gold Coast.

### National Visitor Survey (NVS)

The NVS is also administered by Tourism Research Australia. The NVS measures the characteristics and travel patterns of domestic tourists within Australia, including intrastate day and overnight travel. The survey results come from telephone interviews conducted with an annual sample of 120,000 Australian residents. The survey collects details about their recent travel for day trips, trips involving overnight stays and overseas travel. The NVS provides the only source of information about day and overnight travel by Tasmanians in their own state.

## Why the TVS and IVS figures don't match up

Each survey is conducted by a different organisation which uses different sampling and 'weighting' methods to determine total numbers. As a result, the statistics from each survey will give differing results for identical subjects and are unlikely to tally if added together

### Caution

You are advised to exercise care when interpreting figures contained in this report or TVS Analyser. These figures are collected from a sample of visitors. They may be different from the real figure if data from 100% of all visitors could have been collected. Therefore, these estimates may be subject to chance variation, or sampling error. Smaller estimates under 1000 must be treated with greater caution.

